

**YEAH1 GROUP CORPORATION**

**CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2020**



**YEAH1 GROUP CORPORATION**

**CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2020**

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## YEAH1 GROUP CORPORATION

### CORPORATE INFORMATION

#### Enterprise registration certificate

No. 0304592171 dated 12 September 2006 was initially issued by the Department of Planning and Investment of Ho Chi Minh City with the latest 24<sup>th</sup> amendment dated 4 August 2020.

#### Board of Directors

|                            |          |
|----------------------------|----------|
| Mr. Nguyen Anh Nhuong Tong | Chairman |
| Mr. Dao Phuc Tri           | Member   |
| Mr. Hoang Duc Trung        | Member   |
| Mr. Don Di Lam             | Member   |
| Mr. Nguyen Ngoc Dung       | Member   |
| Mr. Niraan De Silva        | Member   |
| Mr. Tran Quoc Bao          | Member   |
| Mr. Ly Truong Chien        | Member   |

#### Internal Audit Committee

|                      |                   |
|----------------------|-------------------|
| Mr. Tran Quoc Bao    | Head of Committee |
| Mr. Nguyen Ngoc Dung | Member            |
| Mr. Lam Quoc Thai    | Member            |
| Mr. Nguyen Van Nam   | Member            |

#### Board of Management

|                            |                                                       |
|----------------------------|-------------------------------------------------------|
| Mr. Dao Phuc Tri           | General Director                                      |
| Mr. Niraan De Silva        | Deputy General Director                               |
| Mr. Nguyen Van Cang        | Deputy General Director                               |
| Mr. Ho Nam Dong            | Deputy General Director                               |
| Mr. Nguyen Vu Nghi         | Deputy General Director                               |
| Mrs. Nguyen Dang Quynh Anh | Deputy General Director<br>(appointed on 16 May 2020) |
| Mr. Nguyen Ngoc Hung       | Deputy General Director<br>(resigned on 21 May 2020)  |

#### Legal representative

|                            |                  |
|----------------------------|------------------|
| Mr. Nguyen Anh Nhuong Tong | Chairman         |
| Mr. Dao Phuc Tri           | General Director |

#### Registered office

191 Nam Ky Khoi Nghia Street, Ward 7, District 3, Ho Chi Minh city, Vietnam.

#### Auditor

PwC (Vietnam) Limited

## YEAH1 GROUP CORPORATION

### STATEMENT OF RESPONSIBILITY OF THE BOARD OF MANAGEMENT OF THE COMPANY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Board of Management of Yeah1 Group Corporation ("the Company") is responsible for preparing the consolidated financial statements of the Company and its subsidiaries (together, "the Group") which give a true and fair view of the consolidated financial position of the Group as at 31 December 2020, and the results of its consolidated operations and its consolidated cash flows for the year then ended. In preparing these consolidated financial statements, the Board of Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent; and
- prepare the consolidated financial statements on a going concern basis unless it is inappropriate to presume that the Group will continue in business.

The Board of Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Group and which enable consolidated financial statements to be prepared which comply with the basis of accounting set out in Note 2 to the consolidated financial statements. The Board of Management is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud or errors.

### APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

We hereby approve the accompanying consolidated financial statements as set out on pages 5 to 62 which give a true and fair view of the consolidated financial position of the Group as at 31 December 2020, and of the results of its consolidated operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of consolidated financial statements.

On behalf of the Board of Management



Đào Phúc Tri  
General Director

Ho Chi Minh City, SR of Vietnam  
31 March 2021

## **INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF YEAH1 GROUP CORPORATION**

We have audited the accompanying consolidated financial statements of Yeah1 Group Corporation ("the Company") and its subsidiaries (together, "the Group") which were prepared on 31 December 2020 and approved by the Board of Management on 31 March 2021. The consolidated financial statements comprise the consolidated balance sheet as at 31 December 2020, the consolidated income statement and the consolidated cash flow statement for the year then ended, and explanatory notes to the consolidated financial statements including significant accounting policies, as set out on pages 5 to 62.

### **The Board of Management's Responsibility**

The Board of Management of the Company is responsible for the preparation and the true and fair presentation of these consolidated financial statements of the Group in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on the preparation and presentation of consolidated financial statements and for such internal control which the Board of Management determines as necessary to enable the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical standards and requirements and plan and perform the audit in order to obtain reasonable assurance as to whether the consolidated financial statements of Group are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including an assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's preparation and true and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Auditor's Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2020, its consolidated financial performance and its consolidated cash flows of the Group for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on the preparation and presentation of consolidated financial statements.

### **Other Matters**

The independent auditor's report is prepared in Vietnamese and English. Should there be any conflict between the Vietnamese and English copies versions, the Vietnamese copy version shall take precedence.

### **For and on behalf of PwC (Vietnam) Limited**

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Quach Thanh Chau  
Audit Practising Licence No.  
0875-2018-006-1  
Authorised signatory

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Luong Thi Anh Tuyet  
Audit Practising Licence No.  
3048-2019-006-1

Report reference number: HCM10780  
Ho Chi Minh City, 31 March 2021

## CONSOLIDATED BALANCE SHEET

| Code       | ASSETS                                        | Note     | As at 31 December      |                          |
|------------|-----------------------------------------------|----------|------------------------|--------------------------|
|            |                                               |          | 2020<br>VND            | 2019<br>VND              |
| <b>100</b> | <b>CURRENT ASSETS</b>                         |          | <b>974,176,214,857</b> | <b>1,156,187,669,446</b> |
| <b>110</b> | <b>Cash and cash equivalents</b>              | <b>4</b> | <b>36,412,495,272</b>  | <b>162,287,556,073</b>   |
| 111        | Cash                                          |          | 36,412,495,272         | 104,684,816,298          |
| 112        | Cash equivalents                              |          | -                      | 57,602,739,775           |
| <b>120</b> | <b>Short-term investments</b>                 |          | <b>22,750,000,000</b>  | <b>453,862,390,048</b>   |
| 121        | Trading securities                            | 5(a)     | -                      | 85,000,000,000           |
| 123        | Investments held to maturity                  | 5(b)     | 22,750,000,000         | 368,862,390,048          |
| <b>130</b> | <b>Short-term receivables</b>                 |          | <b>752,564,199,473</b> | <b>407,282,549,273</b>   |
| 131        | Short-term trade account receivable           | 6        | 279,930,693,760        | 280,431,654,935          |
| 132        | Short-term prepayments to suppliers           | 7        | 281,354,640,736        | 29,638,102,108           |
| 136        | Other short-term receivables                  | 8(a)     | 484,467,577,503        | 386,145,453,663          |
| 137        | Provision for doubtful debts – short-term     | 9        | (293,188,712,526)      | (288,932,661,433)        |
| <b>140</b> | <b>Inventories</b>                            |          | <b>95,574,488,987</b>  | <b>77,273,959,587</b>    |
| 141        | Inventories                                   | 10       | 129,733,884,694        | 98,831,791,578           |
| 149        | Provision for decline in value of inventories | 10       | (34,159,395,707)       | -                        |
| <b>150</b> | <b>Other current assets</b>                   |          | <b>66,875,031,125</b>  | <b>55,481,214,465</b>    |
| 151        | Short-term prepaid expenses                   | 11(a)    | 22,503,079,005         | 14,678,239,569           |
| 152        | Value added tax ("VAT") to be reclaimed       | 17(a)    | 41,956,843,035         | 39,849,942,416           |
| 153        | Tax and other receivables from the State      | 17(a)    | 2,415,109,085          | 953,032,480              |

The notes on pages 10 to 62 are an integral part of these consolidated financial statements.

**CONSOLIDATED BALANCE SHEET**  
 (continued)

| Code       | ASSETS (continued)                  | Note  | As at 31 December        |                          |
|------------|-------------------------------------|-------|--------------------------|--------------------------|
|            |                                     |       | 2020<br>VND              | 2019<br>VND              |
| <b>200</b> | <b>LONG-TERM ASSETS</b>             |       | <b>410,792,687,927</b>   | <b>359,308,645,112</b>   |
| <b>210</b> | <b>Long-term receivable</b>         |       | <b>13,590,001,418</b>    | <b>14,271,097,195</b>    |
| 216        | Other long-term receivables         | 8(b)  | 13,590,001,418           | 14,271,097,195           |
| <b>220</b> | <b>Fixed assets</b>                 |       | <b>49,641,100,619</b>    | <b>35,725,850,358</b>    |
| 221        | Tangible fixed assets               | 12(a) | 5,215,629,411            | 4,237,677,351            |
| 222        | Historical cost                     |       | 21,554,044,447           | 18,970,876,080           |
| 223        | Accumulated depreciation            |       | (16,338,415,036)         | (14,733,198,729)         |
| 227        | Intangible fixed assets             | 12(b) | 44,425,471,208           | 31,488,173,007           |
| 228        | Historical cost                     |       | 54,085,581,307           | 36,497,201,309           |
| 229        | Accumulated amortisation            |       | (9,660,110,099)          | (5,009,028,302)          |
| <b>240</b> | <b>Long-term assets in progress</b> |       | <b>9,574,231,349</b>     | <b>11,777,896,000</b>    |
| 242        | Construction in progress            | 13    | 9,574,231,349            | 11,777,896,000           |
| <b>250</b> | <b>Long-term investments</b>        |       | <b>135,174,238,882</b>   | <b>69,560,691,143</b>    |
| 252        | Investments in associates           | 5(c)  | 131,146,613,882          | 59,432,691,143           |
| 253        | Investments in other entities       | 5(d)  | 23,256,097,550           | 21,498,472,550           |
| 254        | Provision for long-term investments | 5(d)  | (19,228,472,550)         | (11,370,472,550)         |
| <b>260</b> | <b>Other long-term assets</b>       |       | <b>202,813,115,659</b>   | <b>227,973,110,416</b>   |
| 261        | Long-term prepaid expenses          | 11(b) | 119,564,759,355          | 133,810,765,131          |
| 262        | Deferred income tax assets          | 21    | 11,740,500,834           | 11,318,884,477           |
| 269        | Goodwill                            | 14    | 71,507,855,470           | 82,843,460,808           |
| <b>270</b> | <b>TOTAL ASSETS</b>                 |       | <b>1,384,968,902,784</b> | <b>1,515,496,314,558</b> |

The notes on pages 10 to 62 are an integral part of these consolidated financial statements.

**CONSOLIDATED BALANCE SHEET**  
 (continued)

| Code       | RESOURCES                                          | Note   | As at 31 December        |                          |
|------------|----------------------------------------------------|--------|--------------------------|--------------------------|
|            |                                                    |        | 2020<br>VND              | 2019<br>VND              |
| <b>300</b> | <b>LIABILITIES</b>                                 |        | <b>504,657,255,257</b>   | <b>494,279,582,971</b>   |
| <b>310</b> | <b>Short-term liabilities</b>                      |        | <b>431,357,255,257</b>   | <b>494,279,582,971</b>   |
| 311        | Short-term trade accounts payable                  | 15     | 166,525,347,127          | 146,634,412,414          |
| 312        | Short-term advances from customers                 | 16     | 1,807,385,739            | 4,267,856,805            |
| 313        | Taxes and other payables to the State              | 17(b)  | 57,286,592,167           | 26,495,237,744           |
| 314        | Payables to employees                              |        | 1,650,898,835            | 2,374,691,708            |
| 315        | Short-term accrued expenses                        | 18     | 61,021,264,230           | 73,492,391,885           |
| 319        | Other short-term payables                          | 19     | 18,635,779,929           | 8,834,701,488            |
| 320        | Short-term borrowings                              | 20(a)  | 124,424,113,565          | 231,935,717,260          |
| 322        | Bonus and welfare fund                             |        | 5,873,665                | 244,573,667              |
| <b>330</b> | <b>Long-term liabilities</b>                       |        | <b>73,300,000,000</b>    | -                        |
| 337        | Other long-term liabilities                        |        | 3,300,000,000            | -                        |
| 338        | Long-term borrowings                               | 20(b)  | 70,000,000,000           | -                        |
| <b>400</b> | <b>OWNERS' EQUITY</b>                              |        | <b>880,311,647,527</b>   | <b>1,021,216,731,587</b> |
| <b>410</b> | <b>Capital and reserves</b>                        |        | <b>880,311,647,527</b>   | <b>1,021,216,731,587</b> |
| 411        | Owners' capital                                    | 22, 23 | 312,799,680,000          | 312,799,680,000          |
| 411a       | - Ordinary shares with voting rights               |        | 312,799,680,000          | 312,799,680,000          |
| 412        | Share premium                                      | 23     | 772,918,333,797          | 1,132,143,560,000        |
| 415        | Treasury shares                                    | 23     | -                        | (141,715,291,355)        |
| 417        | Foreign exchange differences                       | 23     | (255,483,151)            | 99,998,642               |
| 421        | Accumulated losses                                 | 23     | (219,278,689,210)        | (305,389,433,963)        |
| 421a       | - Undistributed post-tax profits of previous years |        | -                        | 80,041,364,293           |
| 421b       | - Post-tax loss of current year                    |        | (219,278,689,210)        | (385,430,798,256)        |
| 429        | Non-controlling interests                          | 23     | 14,127,806,091           | 23,278,218,263           |
| <b>440</b> | <b>TOTAL RESOURCES</b>                             |        | <b>1,384,968,902,784</b> | <b>1,515,496,314,558</b> |

  
 Nguyen Thi Ngoc Nu  
 Preparer/ Chief Accountant

  
 Nguyen Van Cang  
 Deputy General Director of Finance

  
 Dao Phuc Tri  
 General Director  
 31 March 2021



The notes on pages 10 to 62 are an integral part of these consolidated financial statements.

## CONSOLIDATED INCOME STATEMENT

| Code |                                                            | Note | Year ended 31 December |                     |
|------|------------------------------------------------------------|------|------------------------|---------------------|
|      |                                                            |      | 2020<br>VND            | 2019<br>VND         |
| 1    | Revenue from sales of goods and rendering of services      |      | 1,226,020,878,841      | 1,457,373,821,017   |
| 2    | Less deductions                                            |      | (7,402,194,508)        | (5,081,310,943)     |
| 10   | Net revenue from sales of goods and rendering of services  | 26   | 1,218,618,684,333      | 1,452,292,510,074   |
| 11   | Cost of goods sold and services rendered                   | 27   | (1,182,458,229,054)    | (1,378,723,947,724) |
| 20   | Gross profit from sales of goods and rendering of services |      | 36,160,455,279         | 73,568,562,350      |
| 21   | Financial income                                           | 28   | 7,806,255,376          | 67,363,908,239      |
| 22   | Financial expenses                                         | 29   | (13,574,587,868)       | (20,761,918,147)    |
| 23   | - Including: Interest expense                              | 29   | (3,532,670,032)        | (17,298,143,902)    |
| 24   | Loss sharing from associates                               |      | (662,977,261)          | (5,267,308,857)     |
| 25   | Selling expenses                                           | 30   | (129,869,496,098)      | (63,020,957,252)    |
| 26   | General and administration expenses                        | 31   | (142,777,394,771)      | (434,665,799,274)   |
| 30   | Net operating loss                                         |      | (242,917,745,343)      | (382,783,512,941)   |
| 31   | Other income                                               |      | 78,237,780,900         | 758,583,609         |
| 32   | Other expenses                                             |      | (3,084,816,618)        | (4,472,913,415)     |
| 40   | Net other income/(expenses)                                | 32   | 75,152,964,282         | (3,714,329,806)     |
| 50   | Net accounting loss before tax                             |      | (167,764,781,061)      | (386,497,842,747)   |
| 51   | Business income tax ("BIT") - current                      | 33   | (12,655,740,599)       | (7,632,170,248)     |
| 52   | BIT - deferred                                             | 33   | 421,616,357            | 11,318,884,477      |
| 60   | Net loss after tax                                         |      | (179,998,905,303)      | (382,811,128,518)   |
|      | Attributable to:                                           |      |                        |                     |
| 61   | Owners of the Company                                      |      | (181,588,026,596)      | (385,325,740,392)   |
| 62   | Non-controlling interests                                  |      | 1,589,121,293          | 2,514,611,874       |
| 70   | Basic losses per share                                     | 24   | (6,069)                | (12,685)            |
| 71   | Diluted losses per share                                   | 24   | (6,069)                | (12,685)            |

  
 Nguyen Thi Ngoc Nu  
 Preparer/ Chief Accountant

  
 Nguyen Van Cang  
 Deputy General Director of Finance

  
 Dao Phuc tri  
 General Director  
 31 March 2021



The notes on pages 10 to 62 are an integral part of these consolidated financial statements.

**CONSOLIDATED CASH FLOW STATEMENT**  
**(Indirect method)**

|                                      |                                                       | Year ended 31 December |                   |
|--------------------------------------|-------------------------------------------------------|------------------------|-------------------|
| Code                                 | Note                                                  | 2020<br>VND            | 2019<br>VND       |
| CASH FLOWS FROM OPERATING ACTIVITIES |                                                       |                        |                   |
| 01                                   | Net accounting loss before tax                        | (167,764,781,061)      | (386,497,842,747) |
| Adjustments for:                     |                                                       |                        |                   |
| 02                                   | Depreciation, amortisation and allocation of goodwill | 17,582,527,217         | 21,645,147,580    |
| 03                                   | Provisions                                            | 24,957,899,674         | 292,962,599,253   |
| 04                                   | Unrealised foreign exchange losses                    | 455,598,142            | 2,441,607,236     |
| 05                                   | Profits from investing activities                     | (75,423,432,240)       | (56,565,128,163)  |
| 06                                   | Interest expense                                      | 3,532,670,032          | 17,298,143,902    |
| 08                                   | Operating loss before changes in working capital      | (196,659,518,236)      | (108,715,472,939) |
| 09                                   | Increase in receivables                               | (299,466,477,697)      | (401,809,655,123) |
| 10                                   | (Increase)/decrease in inventories                    | (30,902,093,116)       | 56,446,581,251    |
| 11                                   | Increase in payables                                  | 10,337,208,382         | 37,730,958,395    |
| 12                                   | Decrease/(increase) in prepaid expenses               | 7,234,411,340          | (74,518,920,722)  |
| 13                                   | Decrease in trading securities                        | 85,000,000,000         | 164,992,960,884   |
| 14                                   | Interest paid                                         | (2,132,670,032)        | (17,410,837,468)  |
| 15                                   | BIT paid                                              | (1,384,677,184)        | (49,900,867,311)  |
| 20                                   | Net cash outflows from operating activities           | (427,973,816,543)      | (393,185,253,033) |
| CASH FLOWS FROM INVESTING ACTIVITIES |                                                       |                        |                   |
| 21                                   | Purchases of fixed assets and other long-term assets  | (30,676,426,177)       | (14,511,732,337)  |
| 23                                   | Term deposits at banks over 3 months granted          | (20,750,000,000)       | (778,630,000,000) |
| 24                                   | Collection of term deposits at banks over 3 months    | 368,862,390,048        | 1,415,749,542,603 |
| 25                                   | Investments in other entities                         | (74,134,525,000)       | (302,731,286,374) |
| 26                                   | Collection of investments in other entities           | -                      | 15,780,927,570    |
| 27                                   | Dividends and interest received                       | 6,086,409,501          | 70,260,325,179    |
| 30                                   | Net cash inflows from investing activities            | 249,387,848,372        | 405,917,776,641   |
| CASH FLOWS FROM FINANCING ACTIVITIES |                                                       |                        |                   |
| 31                                   | Proceeds from re-issuing of treasury shares           | 90,222,511,065         | -                 |
| 32                                   | Payments for shares repurchases                       | -                      | (141,715,291,355) |
| 33                                   | Proceeds from borrowings                              | 320,868,948,145        | 709,259,193,567   |
| 34                                   | Repayments of borrowings                              | (358,380,551,840)      | (601,876,596,860) |
| 36                                   | Dividends paid                                        | -                      | (7,038,678,883)   |
| 40                                   | Net cash inflows/(outflows) from financing activities | 52,710,907,370         | (41,371,373,531)  |
| 50                                   | Net decrease in cash and cash equivalents             | (125,875,060,801)      | (28,638,849,923)  |
| 60                                   | Cash and cash equivalents at beginning of year        | 162,287,556,073        | 191,631,514,674   |
| 61                                   | Effect of foreign exchange differences                | -                      | (705,108,678)     |
| 70                                   | Cash and cash equivalents at end of year              | 36,412,495,272         | 162,287,556,073   |

Additional information relating to the consolidated cash flow statement is presented in Note 36.

\_\_\_\_\_  
 Nguyen Thi Ngoc Nu  
 Preparer/ Chief Accountant

\_\_\_\_\_  
 Nguyen Van Cang  
 Deputy General Director of Finance

\_\_\_\_\_  
 Dao Phuc Tri  
 General Director  
 31 March 2021



The notes on pages 10 to 62 are an integral part of these consolidated financial statements.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2020**

**1 GENERAL INFORMATION**

Yeah1 Group Corporation ("the Company") is established in SR Vietnam pursuant to Enterprise registration certificate No. 0304592171 which was initially issued by the Department of Planning and Investment of Ho Chi Minh City, dated 12 September 2006 and the 24<sup>th</sup> amended Enterprise registration certificate dated 4 August 2020.

The Company have been listed and its shares have been officially traded on Ho Chi Minh City Stock Exchange ("HOSE") since 26 June 2018 in accordance with Decision No.212/QĐ-SGDHCM signed by the Director of HOSE on 19 June 2018.

The Group's business sectors is digital entertainment.

The principal activities of the Group include advertising; creativity, entertainment, and artistic production; producing movies, videos, and televised programmes; organising and promoting trade; back-stage activities; non-wireless telecommunication activities; and other telecommunication activities.

The normal business cycle of the Group is within 12 months.

As at 31 December 2020, the Group had 848 employees (as at 31 December 2019: 550 employees).

As at 31 December 2020, the Company had 23 subsidiaries and 6 associates (as at 31 December 2019: 20 subsidiaries and 5 associates). The details are as follows:

# YEAH1 GROUP CORPORATION

Form B 09 – DN/HN

## 1 GENERAL INFORMATION (continued)

|  | No. | Name                                                                   | Place of incorporation and operation | Principal activities                                                                                   | 2020          |                   | 2019          |                   |  |
|--|-----|------------------------------------------------------------------------|--------------------------------------|--------------------------------------------------------------------------------------------------------|---------------|-------------------|---------------|-------------------|--|
|  |     |                                                                        |                                      |                                                                                                        | Ownership (%) | Voting rights (%) | Ownership (%) | Voting rights (%) |  |
|  |     | I - Direct subsidiaries                                                |                                      |                                                                                                        |               |                   |               |                   |  |
|  | 1   | Yeah1 Entertainment Corporation                                        | Ho Chi Minh City                     | Advertising, producing media channels                                                                  | 99.00         | 99.00             | 99.00         | 99.00             |  |
|  | 2   | Yeah1 Brand Name Development Corporation                               | Ho Chi Minh City                     | Advertising, producing media channels                                                                  | 99.00         | 99.00             | 99.00         | 99.00             |  |
|  | 3   | Dragon Entertainment Joint Stock Company                               | Ho Chi Minh City                     | Advertising, producing media channels                                                                  | 99.00         | 99.00             | 99.98         | 99.98             |  |
|  | 4   | Yeah1 eDigital Corporation                                             | Ho Chi Minh City                     | Advertising, producing media channels                                                                  | 96.67         | 96.67             | 90.00         | 90.00             |  |
|  | 5   | Yeah1 Film Production and Investment Corporation                       | Ho Chi Minh City                     | Producing films, telecommunications and advertisings                                                   | 67.00         | 67.00             | 67.00         | 67.00             |  |
|  | 6   | Giga1 Commerce and Technology Joint Stock Company                      | Ho Chi Minh City                     | Technogoly, wholesale                                                                                  | 99.99         | 99.99             | 76.00         | 76.00             |  |
|  | 7   | On+ Communication Corporation                                          | Ho Chi Minh City                     | Advertising                                                                                            | 51.00         | 51.00             | 51.00         | 51.00             |  |
|  | 8   | YAG Entertainment Corporation                                          | Ho Chi Minh City                     | Advertising                                                                                            | 99.70         | 100.00            | 99.60         | 100.00            |  |
|  | 9   | Appnews Vietnam Joint Stock Company                                    | Ho Chi Minh City                     | Advertising                                                                                            | 76.99         | 70.00             | 70.00         | 70.00             |  |
|  | 10  | Your Entertainment Platform Joint Stock Company                        | Ho Chi Minh City                     | Advertising, producing media channels                                                                  | 99.98         | 99.98             | -             | -                 |  |
|  | 11  | Yeah1 Super Star Joint Stock Company                                   | Ho Chi Minh City                     | Advertising, producing media channels                                                                  | 50.98         | 50.98             | -             | -                 |  |
|  | 12  | Digital Transformation and Technology Center Limited Liability Company | Ho Chi Minh City                     | Consulting, administration computer system                                                             | 51.00         | 51.00             | -             | -                 |  |
|  |     | II - Indirect subsidiaries                                             |                                      |                                                                                                        |               |                   |               |                   |  |
|  | 13  | TNT Advertising Communication Company Limited                          | Ho Chi Minh City                     | Advertisings                                                                                           | 64.98         | 65.00             | 64.98         | 65.00             |  |
|  | 14  | Yeah1 Network Pte., Ltd                                                | Singapore                            | Film, video and television programme production activities; creative, art and entertainment activities | 99.98         | 100.00            | 89.10         | 90.00             |  |
|  | 15  | Yeah1 Network Vietnam Co., Ltd                                         | Ho Chi Minh City                     | Advertisings, market research and public opinion polling                                               | 99.98         | 100.00            | 90.09         | 100.00            |  |
|  | 16  | Netlink Online Corporation                                             | Seychelles                           | Web portal, IT service and advertising                                                                 | 99.99         | 100.00            | 76.00         | 100.00            |  |
|  | 17  | Yeah1 Publishing Corporation                                           | Ho Chi Minh City                     | Advertisings, market research                                                                          | 82.17         | 85.00             | 84.15         | 85.00             |  |
|  | 18  | Digital Content Center Company Limited                                 | Ben Tre City                         | Advertisings                                                                                           | 99.67         | 100.00            | 90.09         | 90.09             |  |
|  | 19  | ZeroZ Creative Joint Stock Company                                     | Ho Chi Minh City                     | Producing films, dedicated design                                                                      | 94.05         | 95.00             | 94.05         | 95.00             |  |
|  | 20  | Yeah1 Trading Company Limited                                          | Ho Chi Minh City                     | Organizing professional art performances, advertising                                                  | 50.99         | 51.00             | 50.49         | 51.00             |  |
|  | 21  | ScaleLab Pte. Ltd                                                      | Singapore                            | Managing pictures and films on internet platform                                                       | 89.98         | 90.00             | 89.98         | 90.00             |  |
|  | 22  | Thoughtful Network Pte. Ltd                                            | Singapore                            | Managing pictures and films on internet platform                                                       | 99.93         | 90.00             | 89.98         | 90.00             |  |
|  | 23  | Yeah1 Network Hong Kong Limited                                        | Hong Kong                            | Managing pictures and films on internet platform                                                       | 99.93         | 90.00             | 89.98         | 90.00             |  |
|  |     | III – Associates                                                       |                                      |                                                                                                        |               |                   |               |                   |  |
|  | 1   | Vietnam Entertainment Investment JSC                                   | Ho Chi Minh City                     | Investing, producing films and related services                                                        | 13.40         | 20.00             | 13.40         | 20.00             |  |
|  | 2   | Zmedia Joint Stock Company                                             | Hanoi City                           | Advertisings                                                                                           | 24.99         | 25.00             | 19.00         | 25.00             |  |
|  | 3   | Kolorlife Automatic Technology JSC                                     | Ho Chi Minh City                     | Digital technology solution                                                                            | 34.99         | 35.00             | 34.99         | 35.00             |  |
|  | 4   | 100D Entertainment JSC                                                 | Ho Chi Minh City                     | Digital technology solution, publish video games                                                       | 29.99         | 30.00             | 29.99         | 30.00             |  |
|  | 5   | One Communication Technology Corporation                               | Ho Chi Minh City                     | Introduce and promote trade organisation                                                               | 50.00         | 50.00             | 50.00         | 50.00             |  |
|  | 6   | Ting Vietnam Technology JSC                                            | Ho Chi Minh City                     | Technology service                                                                                     | 20.00         | 20.00             | 20.00         | 20.00             |  |

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES****2.1 Basis of preparation of consolidated financial statements**

The consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of consolidated financial statements. The consolidated financial statements have been prepared under the historical cost convention except for investments in associates and business combinations as presented in Note 2.5.

The accompanying consolidated financial statements are not intended to present the consolidated financial position and consolidated results of operations and consolidated cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam's. The accounting principles and practices utilised in Vietnam may differ from those generally accepted in countries and jurisdictions other than Vietnam's.

The consolidated financial statements in the Vietnamese language are the official statutory consolidated financial statements of the Group. The consolidated financial statements in the English language have been translated from the Vietnamese version.

**2.2 Fiscal year**

The Group's fiscal year is from 1 January to 31 December.

**2.3 Currency**

The consolidated financial statements are measured and presented in the Vietnamese Dong ("VND"). The Company and its subsidiaries determine their accounting currencies based on the currencies which are mainly used in sales of goods and rendering of services, which have a significant impact on selling prices of goods and services, which are normally used to list selling prices and receive payments; which are mainly used in purchases of goods or services, which have a significant impact on costs of labor, materials and other production or operating costs and normally used as payments for those costs.

Additionally, the Company and its subsidiaries also use these currencies to raise financial resources (such as via issuance of shares or bonds) and regularly collect these currencies from business operations and savings.

In consolidating, if the currencies used on financial statements of subsidiaries are different from that of the Company, the Company is required to translate those financial statements into the currency used in the Company's financial statements under the following principles:

- Assets, liabilities and goodwill incurred on acquisition of overseas subsidiaries is translated at actual exchange rate at year end;
- Net assets of the subsidiaries are translated at the exchange rate of acquisition date;
- Undistributed earnings or losses incurred after acquisition date are translated based on the translation of income and expenses in the income statement;
- Profits and dividends already paid are translated at the actual exchange rate at the date of payment;
- Items of the income statement and the cash flow statement are translated at [the actual exchange rate at the time of the transaction];
- The accumulative amount of Exchange differences is presented in a separate component of equity. Accumulated exchange differences arising from translation and attributable to the Company are presented in "Foreign exchange differences". Those arising from translation and attributable to non-controlling interests are allocated to "Non-controlling interests". Accumulated exchange differences arising from translation of unamortised goodwill are attributable to the Company; and
- Upon disposal, the accumulated exchange difference relating to that subsidiary is recognised as financial income or financial expense.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.4 Exchange rates**

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction dates. Foreign exchange differences arising from these transactions are recognised in the consolidated income statement.

Monetary assets and liabilities denominated in foreign currencies at the consolidated balance sheet date are respectively translated at the buying and selling exchange rates at the consolidated balance sheet date of the commercial banks where the Group regularly trades. Foreign currencies deposited in banks at the consolidated balance sheet date are translated at the buying exchange rate of the commercial banks where the Group opens its foreign currency accounts. Foreign exchange differences arising from these translations are recognised in the consolidated income statement.

**2.5 Basis of consolidation****Subsidiaries**

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies in order to gain future benefits from their activities generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated income statement.

Inter-company transactions, balances and unrealised gains and losses on transactions between group companies are eliminated.

In a multi-phase acquisition, when determining goodwill or bargain purchase, the consideration is the sum of the total consideration on the date of acquiring control and previous considerations remeasured to fair value on the date of control acquisition.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The financial statements of the Group's subsidiaries are prepared for the same accounting period. If there are differences in end dates, the gap must not exceed 3 months. Adjustments are made to reflect impacts of significant transactions and events occurring between the end dates of the subsidiaries' accounting period and that of the Group's. The length of the reporting period and differences in reporting date must be consistent between years.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.5 Basis of consolidation (continued)****Non-controlling transactions and interests**

The Group applies a policy for transactions with non-controlling interests as transactions with external parties to the Group.

Non-controlling interests ("NCI") are measured at their proportionate share of the acquiree's identifiable net assets at the date of acquisition.

The divestment of the Group's interest in a subsidiary that does not result in a loss of control is accounted for as a transaction with the owners. The difference between the change in the Group's share of net assets of the subsidiary and any consideration paid or received from divestment of Group's interest in the subsidiary is recorded directly in the undistributed earnings under equity.

In a divestment of the Group's interest in a subsidiary that results in a loss of control, the difference between the Group's share in the net assets of the subsidiary and the net proceeds from divestment is recognised in the consolidated income statement. The retained interest in the entity will be accounted for as either an investment in an other entity or investment to be equity accounted for since the divestment date.

**Associates**

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investment in associates is accounted for using the equity method of accounting and is initially recognised at cost. The Group's investment in associates includes goodwill identified on acquisition, net of any accumulated impairment loss.

The Group's share of its associates's post-acquisition profits or losses is recognised in the consolidated income statement. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in a associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

Unrealised gains and losses on transactions between the Group and its associates are eliminated to the extent of the Group's interest in associates.

**2.6 Goodwill**

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary or associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is recognised as an asset and is amortised on the straight-line basis over its estimated period of benefit but not exceed 10 years.

Goodwill on acquisitions of investments in associates is included in the carrying amount of the investments at the date of acquisition. The Group does not amortise this goodwill.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.6 Goodwill (continued)**

On disposal of the investments in subsidiaries or associates, the attributable amount of unamortised goodwill is included in the determination of the profit or loss on the disposal.

Goodwill is tested annually for impairment and carried at cost less accumulated amortisation less accumulated impairment losses. If there is evidence that the impairment during the period/year is higher than the annual goodwill charge, the Group records the impairment immediately in the accounting year.

**2.7 Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand, cash at bank, demand deposits and other short-term investments with an original maturity of three months or less.

**2.8 Receivables**

Receivables represent trade receivables from customers arising from sales of goods and rendering of services or non-trade receivables from others and are stated at cost. Provision for doubtful debts is made for each outstanding amount based on overdue days in payment according to the initial payment commitment (exclusive of the payment rescheduling between parties), or based on the expected loss that may arise. Bad debts are written off when identified.

Receivables are classified into long-term and short-term receivables on the consolidated balance sheet based on the remaining period from the consolidated balance sheet date to the maturity date.

**2.9 Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined by the specific identification method and includes all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. In the case of manufactured products, cost includes all direct expenditure and production overheads based on normal levels of operating activity. Net realisable value is the estimated selling price in the normal course of business, less the estimated costs of completion and selling expenses.

The Group applies the perpetual system for inventories.

Provision is made, where when necessary, for obsolete, slow-moving and defective inventory items. The difference between the provision of this year and the provision of the previous year are recognised as an increase or decrease of cost of goods sold in the year.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.10 Investments****(a) Trading securities**

Trading securities are securities, which are held for trading to earn profits.

Trading securities are initially recorded at historical cost including cost of acquisition and any expenditure that is directly attributable to the acquisition. Subsequently, the Board of Management reviews all outstanding investments to determine the amount of provision to recognise at the year end. The provision for diminution in value of trading securities is made when their cost is higher than its fair value. Changes in the provision balance during the accounting period year are recorded as an increase or decrease in financial expenses. A reversal, if any, is made only to the extent the investment is restored to its original cost.

The Group recognises trading securities when it has ownership of the assets, specifically as follows:

- Listed securities are recognised at the time of order matching; and
- Unlisted securities are recognised at the time when official ownership is established in accordance with regulations.

Profit or loss from liquidation or disposal of trading securities is recognised in the consolidated income statement. The costs of trading securities disposed of are determined by using the moving weighted average method.

**(b) Investments held to maturity**

Investments held to maturity are investments which the Group has a positive intention and ability to hold until maturity.

Investment held to maturity include term deposits and bonds held to maturity for interest earning. Those investments are initially accounted for at cost. Subsequently, the Board of Management reviews all outstanding investments to determine the amount of provision to recognise at the year end.

Provision for diminution in the value of investments held to maturity is made when there is evidence that the investment is uncollectible in whole or in part.

Changes in the provision balance during the accounting fiscal year are recorded as an increase or decrease in financial expenses. A reversal, if any, is made only to the extent the investment is restored to its original cost.

Investments held to maturity are classified into long-term and short-term investments on the consolidated balance sheet based on the remaining period from the consolidated balance sheet date to the maturity date.

**(c) Investment in associates**

Investment in associates are accounted for using the equity method when preparing the consolidated financial statements (Note 2.5).

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.10 Investments (continued)****(d) Investments in other entities**

Investments in other entities are investments in equity instruments of other entities without controlling rights or co-controlling rights, or without significant influence over investees. These investments are initially recorded at cost. Subsequently, the Board of Management reviews all outstanding investments to determine the amount of provision to recognise at the year end.

Provision for investments in other entities is made when there is a diminution in value of the investments at the year end. Provision for diminution in value of these investments is made when the entities make losses, except when the loss was anticipated in their business plan by the Board of Management before date of investment. Changes in the provision balance during the accounting fiscal year are recorded as an increase or decrease in financial expenses. A reversal, if any, is made only to the extent the investment is restored to its original cost.

**2.11 Lendings**

Lendings are loans for interest earning granted under agreements parties but not being traded as securities.

Lendings are initially recognised at cost. Subsequently, the Board of Management reviews all outstanding amounts to determine the amount of provision to recognise at the year end.

Provision for doubtful lending is made for each lending based on overdue days in payment of lending principals according to the initial payment commitment (exclusive of the payment rescheduling between parties), or based on the expected loss that may arise. Changes in the provision balance during the accounting fiscal year are recorded as an increase or decrease in financial expenses. A reversal, if any, is made only to the extent the investment is restored to its original cost.

Lendings are classified into short-term and long-term lendings on the consolidated balance sheet based on the remaining term at the consolidated balance sheet date to the maturity date.

**2.12 Fixed assets***Tangible and intangible fixed assets*

Fixed assets are stated at historical cost less accumulated depreciation/amortisation. Historical cost includes expenditure that is directly attributable to the acquisition of the fixed assets bringing them to a suitable conditions for their intended use. Expenditure incurred subsequently which has resulted in an increase in the future economic benefits expected to be obtained from the use of fixed assets, can be capitalised as an additional historical cost. Otherwise, they are charged to the consolidated income statement when incurred.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.12 Fixed assets (continued)***Depreciation and amortisation*

Fixed assets are depreciated and amortised using the straight-line method so as to write off the historical cost of the fixed assets over their estimated useful lives or over the term of the Enterprise registration certificate if shorter. The principal annual rates of each asset class are as follows:

|                   |                 |
|-------------------|-----------------|
| Machinery         | 10% – 20%/years |
| Motor vehicles    | 10% – 33%/years |
| Office equipment  | 10% – 17%/years |
| Computer software | 2% – 10%/years  |
| Brand names       | 2% – 10%/years  |
| Others            | 10% – 20%/years |

Land use rights with an indefinite useful life are recorded at historical cost and are not amortised.

*Disposals*

Gains or losses on disposals are determined by comparing net disposal proceeds with the carrying amount of the fixed assets and are recognised as income or expense in the consolidated income statement.

*Construction in progress*

Construction in progress represents the cost of assets in the course of construction for production, rental or administrative purposes, or for purposes not yet determined, including construction costs and capitalised borrowing costs for qualifying assets in accordance with the Company's accounting policies. Depreciation of these assets, on the same basis as other fixed assets, commences when they are ready for their intended use.

**2.13 Leased assets**

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the consolidated income statement on a straight-line basis over the term of the lease.

**2.14 Prepaid expenses**

Prepaid expenses include short-term and long-term prepayments on the consolidated balance sheet. Prepaid expenses are recorded at historical cost and allocated on the straight-line basis over their estimated useful lives.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.15 Payables**

Classifications of payables are based on their nature as follows:

- Trade accounts payable includes trade payables arising from purchase of goods and services; and
- Other payables are non-trade payables, and are not related to purchases of goods and services.

Payables are classified into long-term and short-term payables on the consolidated balance sheet based on the remaining period from the consolidated balance sheet date to the maturity date.

**2.16 Borrowings**

Borrowings include borrowings from banks.

Borrowings are classified into long-term and short-term borrowings on the consolidated balance sheet based on remaining period from the consolidated balance sheet date to the maturity date.

Borrowing costs that are directly attributable to the construction or production of any qualifying assets are capitalised during the period of time that is required to complete and prepare the asset for its intended use. In respect of general-purpose borrowings, a portion of which used for the purpose of construction or production of any qualifying assets, the Group determines the amount of borrowing costs eligible for capitalisation by applying a capitalisation rate to the weighted average expenditure on that assets. The capitalisation rate is the weighted average of the interest rates applicable to the Group's borrowings that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. Other borrowing costs are recognised in the consolidated income statement when incurred.

**2.17 Accrued expenses**

Accrued expenses include liabilities for goods and services received in the period but not yet paid due to pending invoice or insufficient records and documents. Accrued expenses are recorded as expenses in the reporting year.

**2.18 Provisions**

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provision is not recognised for future operating losses.

Provisions are measured at the expenditures expected to be required to settle the obligation. If the time value of money is material, provision will be measured at the present value using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognised as a financial expense. Changes in the provision balance during the accounting fiscal year are recorded as an increase or decrease in operating expenses.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.19 Capital and reserves**

Owners' capital is recorded according to the actual amounts contributed and is recorded according to the par value of the shares.

Share premium is the difference between the par value and the issue price of shares and the difference between the repurchase price and re-issuing price of treasury shares.

Treasury shares are shares issued by the Company and bought back by itself, but those are not cancelled and may be re-issued subsequently in accordance with the Law on securities.

Undistributed earnings/(accumulated losses) record the Group's results after BIT at the reporting date.

**2.20 Appropriation of profit**

The Company's dividends are recognised as a liability in the consolidated financial statements in the period in which the dividends are approved by the General Meeting of Shareholders.

Profit after BIT could be distributed to shareholders after approval at General Meeting of Shareholders, and after appropriation to other funds in accordance with the Company's charter and Vietnamese regulations.

The Group's fund is as below:

**Bonus and welfare fund**

The bonus and welfare fund is appropriated from the Group's profit after BIT and subject to shareholders' approval at the General Meeting of Shareholders. This fund is presented as a liability on the consolidated balance sheet. This fund's purpose is to remunerate members of the Board of Directors and reward employees.

**2.21 Revenue recognition****(a) Revenue from sales of goods**

Revenue from sale of goods is recognised in the consolidated income statement when all five (5) of the following conditions are satisfied:

- The Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Group; and
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

Revenue is recognised in accordance with the "substance over form" principle and allocated to each sales obligation. In cases where the Group gives promotional goods to customers associated with their purchases, the Group allocates the total considerations received between goods sold and promotional goods. The cost of promotional goods is recognised as cost of goods sold in the consolidated income statement.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.21 Revenue recognition (continued)****(b) Revenue from rendering of services**

Revenue from rendering of services is recognised in the consolidated income statement when the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. Revenue from rendering of services is only recognised when all four (4) of the following conditions are satisfied:

- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Group;
- The percentage of completion of the transaction at the consolidated balance sheet date can be measured reliably; and
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

**(c) Interest income**

Interest income is recognised on an earned basis.

**(d) Dividends income**

Income from dividends is recognised when the Group has established the receiving right from investees.

**2.22 Sales deduction**

Sales deduction includes trade discounts. Sales deduction incurred in the same period of the related revenue from sales of products, goods and rendering of services are recorded as a deduction from the revenue of that period.

Sales deduction for sales of products, goods or rendering of services which are sold or rendered in the year but are incurred after the consolidated balance sheet date but before the issuance of the consolidated financial statements are recorded as a deduction from the revenue of the year.

**2.23 Cost of goods sold and services rendered**

Cost of sales and services rendered are mainly production cost of programmes, cost of broadcasting line rental, cost of reception, cost of sharing cooperative advertising activities, cost of television programmes and others and is recorded on the basis of matching with revenue and on a prudence basis.

**2.24 Financial expenses**

Financial expenses are expenses incurred in the period for financial activities including mainly interest expense, payment discounts, provision for diminution in value of investments and losses from foreign exchange differences.

**2.25 Selling expenses**

Selling expenses represent expenses that are incurred in the process of selling products, goods and providing services.

**2.26 General and administration expenses**

General and administration expenses represent expenses that are incurred for administrative purposes.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.27 Current and deferred BIT**

BIT include all BIT which are based on taxable profits including profits generated from production and trading activities in other countries with which the Socialist Republic of Vietnam has not signed any double taxation agreement. BIT expense comprises current BIT expense and deferred BIT expense.

Current BIT is the amount of income taxes payable or recoverable in respect of the current period taxable profits and the current period tax rates. Current and deferred BIT should be recognised as an income or an expense and included in the profit or loss of the period, except to the extent that the tax arises from a transaction or event which is recognised, in the same or a different period, directly in equity.

Deferred BIT is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred BIT is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of occurrence affects neither the accounting nor the taxable profit or loss. Deferred BIT is determined at the tax rates that are expected to apply to the financial period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the consolidated balance sheet date.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

**2.28 Related parties**

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Group, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group, key management personnel, including the Board of Directors and the Board of Management and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering a related party relationship, the Group considers the substance of the relationship but not merely the legal form.

**2.29 Segment reporting**

A segment is a component which can be separated by the Group engaged in providing products or services ("business segment"), or providing products or services within a particular economic environment ("geographical segment"). Each segment is subject to risks and returns that are different from those of other segments. A reportable segment is the Group's business segment or the Group's geographical segment.

Segment reporting is prepared and presented in accordance with accounting policies applied to the preparation and presentation of the Group's consolidated financial statements in order to help users of consolidated financial statements understand and evaluate the Group's operations in a comprehensive way.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.30 Accounting estimates**

The preparation of consolidated financial statements in conformity with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and applicable regulations on preparation and presentation of consolidated financial statements requires the Board of Management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the financial year.

The areas involving significant estimates and assumptions are as follows:

- Provision for diminution in value of investments (Note 5);
- Provision for doubtful debts (Note 9);
- Provision for decline in value of inventories (Note 10);
- Estimated useful life of fixed assets (Note 12);
- Recognition of deferred income tax assets (Note 21).

Such estimates and assumptions are continually evaluated. They are based on historical experience and other factors, including expectations of future events that may have a financial impact on the Group and that are believed to be reasonable under the circumstances.

**3 ESTABLISHMENT OF NEW SUBSIDIARIES**

On 17 February 2020, the Company's Board of Directors issued Resolution No. 17/02/2020/YEG/NQ-HDQT approving the overseas investment project to set up a new platform for celebrities, which includes the establishment of the following subsidiaries:

- Your Entertainment Platform Joint Stock Company ("YEP"): The charter capital is VND 13,986,000,000. In which, Yeah1 Group Joint Stock Company owns 99.98% of charter capital, equivalent to VND13,983,200,000, other individual investors own 0.02% of charter capital, equivalent to the remaining VND2,800,000.
- Yeah1 Super Star Joint Stock Company ("YSS"): The charter capital is VND13,986,000,000. In which, Yeah1 Group Joint Stock Company owns 50.98% of the charter capital, equivalent to VND7,130,060,000, other individual investors own 49.02% of the charter capital, equivalent to the remaining VND6,855,940,000.

In addition, according to Resolution No. 0416-YEG/2020/CBTT-CTHDQT dated 16 April 2020, the Board of Directors of YEG decided to approve the establishment of a subsidiary to apply for the policy of investing in Quang Trung Software Park Chain and supporting business activities related to the Chain.

- Technology Center and Digital Transformation Joint Stock Company: The charter capital is VND20,000,000,000. In which, Yeah1 Group Corporation owns 51% of the charter capital, equivalent to VND10,200,000,000, other individuals investors own 49% of the charter capital, equivalent to the remaining VND9,800,000,000.

**4 CASH AND CASH EQUIVALENTS**

|                      | 2020<br>VND           | 2019<br>VND            |
|----------------------|-----------------------|------------------------|
| Cash on hand         | 934,698,810           | 6,859,033,460          |
| Cash in bank         | 35,439,541,462        | 96,106,382,838         |
| Cash in transit      | 38,255,000            | 1,719,400,000          |
| Cash equivalents (*) | -                     | 57,602,739,775         |
|                      | <u>36,412,495,272</u> | <u>162,287,556,073</u> |

- (\*) Cash equivalents represent term deposits in Vietnamese Dong at commercial banks with an original maturity of three months or less and earn interest at rates ranging from 4.8% per annum to 5.3% per annum.

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5 INVESTMENTS

(a) Trading securities

|                                        | 2020        |                   |                  | 2019           |                   |                  |
|----------------------------------------|-------------|-------------------|------------------|----------------|-------------------|------------------|
|                                        | Cost<br>VND | Fair value<br>VND | Provision<br>VND | Cost<br>VND    | Fair value<br>VND | Provision<br>VND |
| <b>Bonds</b>                           |             |                   |                  |                |                   |                  |
| Dai An Plastic Joint Stock Company (i) | -           | -                 | -                | 85,000,000,000 | (*)               | -                |

(i) These are non-convertible bonds that were issued in Vietnamese Dong according to the bond agreement No. 261218/HĐĐMTP/DAP-YEG with maturity of one year from 26 December 2018. In 2019, the Group has extended this bond to 26 December 2020. These bonds have a par value of VND100,000 per bond and are entitled to a fixed interest rate of 9.0% per annum with interest being paid once every six months. According to this agreement, the numbers of non-convertible bonds purchased is 1,000,000 bonds with par value of VND100,000 per bond.

(\*) As at 31 December 2019, the Group has not determined the fair value of this investment to disclose on the consolidated financial statements because the shares of this company has not been listed in the stock exchange. The fair value of such investment may be different from their book value.

**5 INVESTMENTS (continued)****(b) Investments held to maturity**

|                         | 2020                  |                       | 2019                   |                        |
|-------------------------|-----------------------|-----------------------|------------------------|------------------------|
|                         | Cost<br>VND           | Book value<br>VND     | Cost<br>VND            | Book value<br>VND      |
| Bank deposits (*)       |                       |                       |                        |                        |
| Housing Development     |                       |                       |                        |                        |
| Commercial Joint Stock  |                       |                       |                        |                        |
| Bank                    | 1,850,000,000         | 1,850,000,000         | 66,500,000,000         | 66,500,000,000         |
| UOB (Vietnam) Bank      | -                     | -                     | 9,000,000,000          | 9,000,000,000          |
| Shinhanbank Vietnam     | -                     | -                     | 283,362,390,048        | 283,362,390,048        |
| Orient Commercial Joint |                       |                       |                        |                        |
| Stock Bank              | 2,000,000,000         | 2,000,000,000         | 10,000,000,000         | 10,000,000,000         |
| Joint Stock Commercial  |                       |                       |                        |                        |
| Bank for Foreign Trade  |                       |                       |                        |                        |
| of Vietnam              | 18,900,000,000        | 18,900,000,000        | -                      | -                      |
|                         | <u>22,750,000,000</u> | <u>22,750,000,000</u> | <u>368,862,390,048</u> | <u>368,862,390,048</u> |

(\*) The bank deposits represent bank term deposits with a remaining maturity of three to twelve months at the commercial banks, and which earn interest rates ranging from 4.9% per annum to 5.8% per annum (as at 31 December 2019: from 5.3% per annum to 7.4% per annum).

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**5 INVESTMENTS (continued)**  
**(c) Investments in associates**

| No. | Company name                             | Principal activities                                     | 2020           |                       |                 |     |                  | 2019           |                       |                |     |                  |
|-----|------------------------------------------|----------------------------------------------------------|----------------|-----------------------|-----------------|-----|------------------|----------------|-----------------------|----------------|-----|------------------|
|     |                                          |                                                          | Ownership<br>% | Voting<br>rights<br>% | Fair<br>value   |     | Provision<br>VND | Ownership<br>% | Voting<br>rights<br>% | Fair<br>value  |     | Provision<br>VND |
|     |                                          |                                                          |                |                       | Cost<br>VND     | VND |                  |                |                       | Cost<br>VND    | VND |                  |
| 1   | One Communication Technology Corporation | Introduce and promote trade organisation                 | 50.00          | 50.00                 | 88,874,749,399  | (*) | -                | 50.00          | 50.00                 | 22,341,042,972 | (*) | -                |
| 2   | 100D Entertainment Joint Stock           | Digital Technology Solution, game                        | 29.99          | 30.00                 | 20,954,921,817  | (*) | -                | 29.99          | 30.00                 | 20,357,297,039 | (*) | -                |
| 3   | Zmedia Joint Stock Company               | Advertising activities                                   | 24.99          | 25.00                 | 13,491,242,523  | (*) | -                | 19.00          | 25.00                 | 12,727,860,631 | (*) | -                |
| 4   | Kolorlife Automatic Technology JSC       | Digital Technology Solution                              | 34.99          | 35.00                 | 6,673,946,251   | (*) | -                | 34.99          | 35.00                 | 2,854,736,610  | (*) | -                |
| 5   | Vietnam Entertainment Investment JSC     | Investment, producing films and other related activities | 13.40          | 20.00                 | 1,151,753,892   | (*) | -                | 13.40          | 20.00                 | 1,151,753,891  | (*) | -                |
|     |                                          |                                                          |                |                       | 131,146,613,882 |     |                  |                |                       | 59,432,691,143 |     |                  |

**5 INVESTMENTS (continued)****(c) Investments in associates**

Movements in investments in associates during the year are as follows:

|                               | <b>2020</b><br><b>VND</b> | <b>2019</b><br><b>VND</b> |
|-------------------------------|---------------------------|---------------------------|
| Beginning of year             | 59,432,691,143            | 13,700,000,000            |
| Investments during the year   | 72,376,900,000            | 51,000,000,000            |
| Losses shared from associates | (662,977,261)             | (5,267,308,857)           |
| End of year                   | <u>131,146,613,882</u>    | <u>59,432,691,143</u>     |

(\*) As at 31 December 2020 and 31 December 2019, the Group has not determined the fair value of these investments to disclose on the consolidated financial statements because the shares of these companies have not been listed in the stock exchange. The fair value of such investments may be different from their book value.

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5 INVESTMENTS (continued)

(d) Investments in other entities

| No. | Company name                          | Principal activities                            | 2020        |                 |                |                      | 2019          |             |                 |                  |
|-----|---------------------------------------|-------------------------------------------------|-------------|-----------------|----------------|----------------------|---------------|-------------|-----------------|------------------|
|     |                                       |                                                 | Ownership % | Voting rights % | Cost VND       | Fair value VND       | Provision VND | Ownership % | Voting rights % | Cost VND         |
| 1   | Springme Corporation Pte. Ltd         | Information website, IT services, advertisement | 19.00       | 19.00           | 11,370,472,550 | (*) (11,370,472,550) |               | 16.93       | 19.00           | 11,370,472,550   |
| 2   | ADS Group Vietnam Joint Stock Company | Information website, IT services, advertisement | 4.40        | 4.40            | 6,000,000,000  | (*) (6,000,000,000)  |               | 4.40        | 4.40            | 6,000,000,000    |
| 3   | Something Big Pte. Ltd                | Information website, IT services, advertisement | 19.00       | 19.00           | 2,270,000,000  | (*)                  |               | 16.93       | 19.00           | 2,270,000,000    |
| 4   | Gamify Vietnam Joint Stock Company    | Online games service                            | 19.00       | 19.00           | 1,858,000,000  | (*) (1,858,000,000)  |               | 15.00       | 15.00           | 1,858,000,000    |
| 5   | Shopiness Joint Stock Company         | Information website, IT services                | 10.00       | 10.00           | 1,757,625,000  | (*)                  |               | -           | -               | -                |
|     |                                       |                                                 |             |                 | 23,256,097,550 | (19,228,472,550)     |               |             |                 | 21,498,472,550   |
|     |                                       |                                                 |             |                 |                |                      |               |             |                 | (11,370,472,550) |

(\*) As at 31 December 2020 and 31 December 2019, the Group has not determined the fair value of these investments to disclose on the consolidated financial statements because the shares of these companies have not been listed in the stock exchange. The fair value of such investments may be different from their book value.

**6 SHORT-TERM TRADE ACCOUNTS RECEIVABLE**

|                                              | 2020<br>VND            | 2019<br>VND            |
|----------------------------------------------|------------------------|------------------------|
| Third parties                                |                        |                        |
| Vietnam Television Cable Joint Stock Company | 47,882,106,905         | -                      |
| Google Asia Pacific Pte. Ltd                 | 40,737,911,584         | 66,732,216,935         |
| Others                                       | 187,263,551,639        | 211,596,353,161        |
| Related parties (Note 37(b))                 | 4,047,123,632          | 2,103,084,839          |
|                                              | <u>279,930,693,760</u> | <u>280,431,654,935</u> |

As at 31 December 2020 and 31 December 2019, the balances of short-term trade accounts receivable that were past due, amounting to VND781,280,536 and VND1,237,309,616, respectively, and presented in Note 9.

**7 SHORT-TERM PREPAYMENTS TO SUPPLIERS**

|                                                     | 2020<br>VND            | 2019<br>VND           |
|-----------------------------------------------------|------------------------|-----------------------|
| Third parties                                       |                        |                       |
| World Trading Group Corporation (*)                 | 128,790,000,000        | -                     |
| International Beverage Distribution Company Limited | 122,723,939,444        | -                     |
| Others                                              | 25,329,439,752         | 25,137,545,169        |
| Related parties (Note 37(b))                        | 4,511,261,540          | 4,500,556,939         |
|                                                     | <u>281,354,640,736</u> | <u>29,638,102,108</u> |

(\*) Included in the balance is a prepayment amounting to VND70billion to buy back 25% ownership of the transferred Mega1 application.

As at 31 December 2020 and 31 December 2019, there was no balance of short-term prepayments to suppliers that was doubtful.

**8 OTHER RECEIVABLES****(a) Short-term**

|                                                       | 2020                   |                          | 2019                   |                          |
|-------------------------------------------------------|------------------------|--------------------------|------------------------|--------------------------|
|                                                       | Book value<br>VND      | Provision<br>VND         | Book value<br>VND      | Provision<br>VND         |
| Receivables from disposal of<br>a subsidiary (i)      | 278,748,000,000        | (278,748,000,000)        | 278,270,756,532        | (278,270,756,532)        |
| Advances to employees (ii)                            | 76,306,812,168         | -                        | 50,862,429,524         | -                        |
| Deposit for share purchase (iii)                      | 30,000,000,000         | -                        | -                      | -                        |
| Receivable from business<br>cooperation contract (iv) | 17,500,000,000         | (12,250,000,000)         | 17,500,000,000         | (8,750,000,000)          |
| Advances to digital<br>wallet payments                | 17,339,296,344         | -                        | 18,040,410,815         | -                        |
| Receivables from game<br>onlines cooperation          | 13,144,786,844         | -                        | -                      | -                        |
| Dividend advances                                     | 13,042,454,957         | -                        | 10,825,472,974         | -                        |
| Film production cooperation                           | 2,899,602,199          | -                        | 3,052,774,117          | -                        |
| Advances to Board of Directors                        | 2,766,166,333          | -                        | 2,343,011,950          | -                        |
| Interest receivables                                  | 2,100,000,000          | (1,470,000,000)          | 2,469,414,198          | (1,050,000,000)          |
| Deposits                                              | 3,125,180,734          | -                        | 1,215,515,116          | -                        |
| Dividend receivables                                  | 1,900,000,000          | -                        | -                      | -                        |
| Others                                                | 25,595,277,924         | -                        | 1,565,668,437          | -                        |
|                                                       | <u>484,467,577,503</u> | <u>(292,468,000,000)</u> | <u>386,145,453,663</u> | <u>(288,070,756,532)</u> |
| In which:                                             |                        |                          |                        |                          |
| Third parties                                         | 406,858,079,809        | (292,468,000,000)        | 338,448,935,582        | (288,070,756,532)        |
| Related parties (Note 37(b))                          | 77,609,497,694         | -                        | 47,696,518,081         | -                        |
|                                                       | <u>484,467,577,503</u> | <u>(292,468,000,000)</u> | <u>386,145,453,663</u> | <u>(288,070,756,532)</u> |

- (i) This is a receivable from the divestment in ScaleLab Pte. Ltd in 2019. As at the date of the consolidated financial statements, the Group is processing the completion of the transfer and recovering investment capital. However, the Board of Management decided to make provision for this receivable based on its assessment of collectibility (Note 9).
- (ii) These are the advances to employees to produce television programs content and online digital content.
- (iii) This is the deposit to purchase the shares of Vietnam Online Service Trade Joint Stock Company.

**8 OTHER RECEIVABLES (continued)****(a) Short-term (continued)**

- (iv) This is a business cooperation contract adjoining the business of the Hung Vuong Square Project at 100 Hung Vuong Street, Ward 9, District 5, Ho Chi Minh City between the Company and Tan An Dong Saigon Company Limited, the project owner (formerly known as Mai Huong Huong Service and Trading Company Limited). The total investment value is VND50,000,000,000, of which the Company agreed to contribute 35% of the total investment, equivalent to VND17,500,000,000. The project owner agreed to contribute the remaining 65% of the total investment, equivalent to VND32,500,000,000.

On 21 December 2017, the Company and Tan An Dong Saigon Company agreed to liquidate the project and business cooperation contract. The liquidation term is six months from 21 December 2017. As at the date of the consolidated financial statements, the Company is processing procedures for the liquidation and collecting of the investment. However, the Board of Management decided to make provision for this receivable based on its assessment of collectibility (Note 9).

**(b) Long-term**

|                              | 2020                  |                  | 2019                  |                  |
|------------------------------|-----------------------|------------------|-----------------------|------------------|
|                              | Book value<br>VND     | Provision<br>VND | Book value<br>VND     | Provision<br>VND |
| Deposits                     | 10,142,081,915        | -                | 1,706,186,029         | -                |
| Guarantee deposit (*)        | 3,447,919,503         | -                | 8,447,919,503         | -                |
| Interest receivables         | -                     | -                | 4,116,991,663         | -                |
|                              | <u>13,590,001,418</u> | <u>-</u>         | <u>14,271,097,195</u> | <u>-</u>         |
| In which:                    |                       |                  |                       |                  |
| Third parties                | 10,142,081,915        | -                | 5,823,177,692         | -                |
| Related parties (Note 37(b)) | 3,447,919,503         | -                | 8,447,919,503         | -                |
|                              | <u>13,590,001,418</u> | <u>-</u>         | <u>14,271,097,195</u> | <u>-</u>         |

- (\*) This is the guarantee deposit for the contract signed between the Company and Vietnam Online Service Trade Joint Stock Company, a related party.

As at 31 December 2020, the balances of other short-term and long-term receivables that were past due amounting to VND298,348,000,000 (as at 31 December 2019: VND297,870,756,532), and presented in Note 9.

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9 DOUBTFUL DEBTS

|                                             | 2020                   |                              |                          |                           | 2019                   |                              |                          |                           |
|---------------------------------------------|------------------------|------------------------------|--------------------------|---------------------------|------------------------|------------------------------|--------------------------|---------------------------|
|                                             | Cost<br>VND            | Recoverable<br>amount<br>VND | Provision<br>VND         | Number of<br>overdue days | Cost<br>VND            | Recoverable<br>amount<br>VND | Provision<br>VND         | Number of<br>overdue days |
| <b>Receivables that were past due</b>       |                        |                              |                          |                           |                        |                              |                          |                           |
| An Hung Phat Investment JSC                 | 244,275,887            | -                            | (244,275,887)            | From 2 - 3 years          | 244,275,887            | -                            | (244,275,887)            | From 1 - 2 years          |
| Mr. Pham Vinh Ha                            | 120,000,000            | -                            | (120,000,000)            | From 2 - 3 years          | 120,000,000            | -                            | (120,000,000)            | From 1 - 2 years          |
| WPP Media Co., Ltd                          | -                      | -                            | -                        | -                         | 456,029,080            | 213,744,215                  | (242,284,865)            | From 1 - 2 years          |
| Others                                      | 417,004,649            | 60,568,010                   | (356,436,639)            | From 2 - 3 years          | 417,004,649            | 161,660,500                  | (255,344,149)            | From 1 - 2 years          |
|                                             | <u>781,280,536</u>     | <u>60,568,010</u>            | <u>(720,712,526)</u>     |                           | <u>1,237,309,616</u>   | <u>375,404,715</u>           | <u>(861,904,901)</u>     |                           |
| <b>Other receivables that were past due</b> |                        |                              |                          |                           |                        |                              |                          |                           |
| Tan An Dong Saigon Company Limited          | 19,600,000,000         | 5,880,000,000                | (13,720,000,000)         | From 2 - 3 years          | 19,600,000,000         | 9,800,000,000                | (9,800,000,000)          | From 1 - 2 years          |
| Receivables from disposal of subsidiary     | 278,748,000,000        | -                            | (278,748,000,000)        | From 1 - 2 years          | 278,270,756,532        | -                            | (278,270,756,532)        | Under 1 year              |
|                                             | <u>298,348,000,000</u> | <u>5,880,000,000</u>         | <u>(292,468,000,000)</u> |                           | <u>297,870,756,532</u> | <u>9,800,000,000</u>         | <u>(288,070,756,532)</u> |                           |
|                                             | <u>299,129,280,536</u> | <u>5,940,568,010</u>         | <u>(293,188,712,526)</u> |                           | <u>299,108,066,148</u> | <u>10,175,404,715</u>        | <u>(288,932,661,433)</u> |                           |

**10 INVENTORIES**

|                                          | <b>2020</b>            |                          | <b>2019</b>           |                          |
|------------------------------------------|------------------------|--------------------------|-----------------------|--------------------------|
|                                          | <b>Cost<br/>VND</b>    | <b>Provision<br/>VND</b> | <b>Cost<br/>VND</b>   | <b>Provision<br/>VND</b> |
| Merchandises                             | 89,373,838,415         | (34,159,395,707)         | 46,266,714,023        | (21,557,831,991)         |
| Television programs                      | 39,275,588,490         | -                        | 50,813,825,025        | -                        |
| Films in progress                        | 954,172,080            | -                        | 315,991,049           | -                        |
| Films copyrights and<br>digital programs | 130,285,709            | -                        | 1,435,261,481         | -                        |
|                                          | <u>129,733,884,694</u> | <u>(34,159,395,707)</u>  | <u>98,831,791,578</u> | <u>(21,557,831,991)</u>  |

Movements in the provision for decline in value of inventories during the year are as follows:

|                   | <b>2020<br/>VND</b>   | <b>2019<br/>VND</b>   |
|-------------------|-----------------------|-----------------------|
| Beginning of year | 21,557,831,991        | -                     |
| Increase          | 12,601,563,716        | 21,557,831,991        |
| End of year       | <u>34,159,395,707</u> | <u>21,557,831,991</u> |

**11 PREPAID EXPENSES****(a) Short-term**

|                           | <b>2020<br/>VND</b>   | <b>2019<br/>VND</b>   |
|---------------------------|-----------------------|-----------------------|
| Prepaid services expenses | 16,863,721,822        | 9,591,168,158         |
| Office rental fee         | 2,920,007,238         | 4,595,412,336         |
| Copyrights expenses       | 2,042,917,726         | -                     |
| Tools and supplies        | 676,432,219           | 491,659,075           |
|                           | <u>22,503,079,005</u> | <u>14,678,239,569</u> |

Movement in short-term prepaid expenses during the year are as follows:

|                   | <b>2020<br/>VND</b>   | <b>2019<br/>VND</b>   |
|-------------------|-----------------------|-----------------------|
| Beginning of year | 14,678,239,569        | 27,062,650,172        |
| Increase          | 65,567,987,851        | 34,694,968,467        |
| Allocation        | (57,743,148,415)      | (47,079,379,070)      |
| End of year       | <u>22,503,079,005</u> | <u>14,678,239,569</u> |

## 11 PREPAID EXPENSES (continued)

## (b) Long-term

|                                        | 2020<br>VND            | 2019<br>VND            |
|----------------------------------------|------------------------|------------------------|
| Copyrights expenses                    | 92,731,596,376         | 110,286,401,765        |
| Office renovation expenses             | 10,377,684,901         | -                      |
| Tools and supplies                     | 3,730,585,582          | 9,728,887,572          |
| Expenditures of music band development | 2,913,232,625          | 3,949,146,178          |
| Others                                 | 9,811,659,871          | 9,846,329,616          |
|                                        | <u>119,564,759,355</u> | <u>133,810,765,131</u> |

Movement in long-term prepaid expenses during the year are as follows:

|                   | 2020<br>VND            | 2019<br>VND            |
|-------------------|------------------------|------------------------|
| Beginning of year | 133,810,765,131        | 46,907,433,806         |
| Increase          | 55,272,767,193         | 104,916,298,911        |
| Allocation        | (52,748,901,863)       | (18,012,967,586)       |
| Reclassification  | (16,769,871,107)       | -                      |
| End of year       | <u>119,564,759,355</u> | <u>133,810,765,131</u> |

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12 FIXED ASSETS

(a) Tangible fixed assets

|                                 | Machinery<br>VND | Motor vehicles<br>VND | Office equipment<br>VND | Others<br>VND | Total<br>VND   |
|---------------------------------|------------------|-----------------------|-------------------------|---------------|----------------|
| <b>Historical cost</b>          |                  |                       |                         |               |                |
| As at 1 January 2020            | 8,858,925,769    | 9,826,791,816         | 203,145,500             | 82,012,995    | 18,970,876,080 |
| New purchases                   | 332,190,910      | 1,814,982,910         | 375,540,000             | 60,454,547    | 2,583,168,367  |
| As at 31 December 2020          | 9,191,116,679    | 11,641,774,726        | 578,685,500             | 142,467,542   | 21,554,044,447 |
| <b>Accumulated depreciation</b> |                  |                       |                         |               |                |
| As at 1 January 2020            | 6,749,879,873    | 7,792,769,936         | 128,197,798             | 62,351,122    | 14,733,198,729 |
| Charge for the year             | 696,719,897      | 817,367,991           | 63,386,994              | 27,741,425    | 1,605,216,307  |
| As at 31 December 2020          | 7,446,599,770    | 8,610,137,927         | 191,584,792             | 90,092,547    | 16,338,415,036 |
| <b>Net book value</b>           |                  |                       |                         |               |                |
| As at 1 January 2020            | 2,109,045,896    | 2,034,021,880         | 74,947,702              | 19,661,873    | 4,237,677,351  |
| As at 31 December 2020          | 1,744,516,909    | 3,031,636,799         | 387,100,708             | 52,374,995    | 5,215,629,411  |

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12 FIXED ASSETS (continued)

(b) Intangible fixed assets

|                                 | Land use rights<br>VND | Brand names<br>VND | Computer<br>software<br>VND | Others<br>VND | Total<br>VND   |
|---------------------------------|------------------------|--------------------|-----------------------------|---------------|----------------|
| <b>Historical cost</b>          |                        |                    |                             |               |                |
| As at 1 January 2020            | 4,500,000,000          | 30,509,459,459     | 794,745,000                 | 692,996,850   | 36,497,201,309 |
| New purchases                   | -                      | 81,816,888         | 16,892,884,110              | 613,679,000   | 17,588,379,998 |
| As at 31 December 2020          | 4,500,000,000          | 30,591,276,347     | 17,687,629,110              | 1,306,675,850 | 54,085,581,307 |
| <b>Accumulated amortisation</b> |                        |                    |                             |               |                |
| As at 1 January 2020            | -                      | 4,662,437,845      | 264,208,303                 | 82,382,154    | 5,009,028,302  |
| Charge for the year             | -                      | 2,647,516,230      | 1,858,304,172               | 145,261,395   | 4,651,081,797  |
| As at 31 December 2020          | -                      | 7,309,954,075      | 2,122,512,475               | 227,643,549   | 9,660,110,099  |
| <b>Net book value</b>           |                        |                    |                             |               |                |
| As at 1 January 2020            | 4,500,000,000          | 25,847,021,614     | 530,536,697                 | 610,614,696   | 31,488,173,007 |
| As at 31 December 2020          | 4,500,000,000          | 23,281,322,272     | 15,565,116,635              | 1,079,032,301 | 44,425,471,208 |

**13 CONSTRUCTION IN PROGRESS**

Details of construction in progress by projects are as follows:

|                                                                | 2020<br>VND          | 2019<br>VND           |
|----------------------------------------------------------------|----------------------|-----------------------|
| DMS distribution management software<br>implementation project | 5,000,000,000        | -                     |
| Sale points data collection project                            | 4,090,909,091        | -                     |
| Others                                                         | 483,322,258          | 11,777,896,000        |
|                                                                | <u>9,574,231,349</u> | <u>11,777,896,000</u> |

**14 GOODWILL**

Movements in goodwill during the year are as follows:

|                                                 | 2020<br>VND           | 2019<br>VND           |
|-------------------------------------------------|-----------------------|-----------------------|
| Beginning of year                               | 82,843,460,808        | 93,935,382,607        |
| Increase from business combination              | -                     | 289,319,690,024       |
| Decrease due to loss of control in a subsidiary | -                     | (284,436,261,872)     |
| Allocation during the year                      | (11,326,229,113)      | (15,943,045,178)      |
| Foreign exchange differences                    | (9,376,225)           | (32,304,773)          |
| End of year                                     | <u>71,507,855,470</u> | <u>82,843,460,808</u> |

**15 SHORT-TERM TRADE ACCOUNTS PAYABLE**

|                                                          | 2020                   |                              | 2019                   |                              |
|----------------------------------------------------------|------------------------|------------------------------|------------------------|------------------------------|
|                                                          | Amount<br>VND          | Able-to-pay<br>amount<br>VND | Amount<br>VND          | Able-to-pay<br>amount<br>VND |
| Third parties                                            |                        |                              |                        |                              |
| Number One<br>Manufacturing Trading<br>Services Co., Ltd | 36,432,907,239         | 36,432,907,239               | -                      | -                            |
| JF Investment Co., Ltd                                   | 27,167,073,844         | 27,167,073,844               | 31,097,281,417         | 31,097,281,417               |
| Others                                                   | 101,676,406,849        | 101,676,406,849              | 115,537,130,997        | 115,537,130,997              |
| Related parties<br>(Note 37(b))                          | 1,248,959,195          | 1,248,959,195                | -                      | -                            |
|                                                          | <u>166,525,347,127</u> | <u>166,525,347,127</u>       | <u>146,634,412,414</u> | <u>146,634,412,414</u>       |

As at 31 December 2020 and 31 December 2019, there was no balance of short-term trade accounts payable that was past due.

## 16 SHORT-TERM ADVANCES FROM CUSTOMERS

|                              | 2020<br>VND          | 2019<br>VND          |
|------------------------------|----------------------|----------------------|
| Third parties                | 1,779,427,894        | 4,267,856,805        |
| Related parties (Note 37(b)) | 27,957,845           | -                    |
|                              | <u>1,807,385,739</u> | <u>4,267,856,805</u> |

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17 TAX AND OTHER RECEIVABLES FROM/PAYABLES TO THE STATE

Movements in taxes and other receivables from/payables to the State are as follows:

|                        | As at<br>1.1.2020<br>VND | Receivables/<br>payables during<br>the year<br>VND | Offsetting during<br>the year<br>VND | Payment during<br>the year<br>VND | As at<br>31.12.2020<br>VND |
|------------------------|--------------------------|----------------------------------------------------|--------------------------------------|-----------------------------------|----------------------------|
| <b>(a) Receivables</b> |                          |                                                    |                                      |                                   |                            |
| VAT to be reclaimed    | 39,849,942,416           | 89,189,647,294                                     | (86,749,231,615)                     | (333,515,060)                     | 41,956,843,035             |
| Others                 | 953,032,480              | 1,693,628,720                                      | (228,552,115)                        | (3,000,000)                       | 2,415,109,085              |
|                        | <u>40,802,974,896</u>    | <u>90,883,276,014</u>                              | <u>(86,977,783,730)</u>              | <u>(336,515,060)</u>              | <u>44,371,952,120</u>      |
| <b>(b) Payables</b>    |                          |                                                    |                                      |                                   |                            |
| BIT                    | 7,615,097,638            | 12,655,740,599                                     | -                                    | (1,384,677,184)                   | 18,886,161,053             |
| Personal income tax    | 8,250,865,901            | 15,613,214,766                                     | -                                    | (12,365,864,569)                  | 11,498,216,098             |
| VAT                    | 3,084,178,211            | 102,062,850,150                                    | (86,977,783,730)                     | (1,190,758,606)                   | 16,978,486,025             |
| Others                 | 7,545,095,994            | 12,256,791,758                                     | -                                    | (9,878,158,761)                   | 9,923,728,991              |
|                        | <u>26,495,237,744</u>    | <u>142,588,597,273</u>                             | <u>(86,977,783,730)</u>              | <u>(24,819,459,120)</u>           | <u>57,286,592,167</u>      |

**18 SHORT-TERM ACCRUED EXPENSES**

|                                             | <b>2020</b><br><b>VND</b> | <b>2019</b><br><b>VND</b> |
|---------------------------------------------|---------------------------|---------------------------|
| Sharing profits from advertising activities | 26,769,168,259            | 58,236,320,166            |
| Promotion expenses                          | 9,987,781,818             | -                         |
| Systems and software upgrading costs        | 5,758,626,849             | -                         |
| Salaries and bonuses for employees          | 5,753,184,636             | 12,611,000,000            |
| Market survey expenses                      | 4,767,151,455             | -                         |
| Royalty fee                                 | 2,484,919,620             | 1,778,841,556             |
| Others                                      | 5,500,431,593             | 866,230,163               |
|                                             | <u>61,021,264,230</u>     | <u>73,492,391,885</u>     |

**19 OTHER SHORT-TERM PAYABLES**

|                                            | <b>2020</b>                 |                                                   | <b>2019</b>                 |                                                   |
|--------------------------------------------|-----------------------------|---------------------------------------------------|-----------------------------|---------------------------------------------------|
|                                            | <b>Amount</b><br><b>VND</b> | <b>Able-to-pay</b><br><b>amount</b><br><b>VND</b> | <b>Amount</b><br><b>VND</b> | <b>Able-to-pay</b><br><b>amount</b><br><b>VND</b> |
| Payables for business cooperation contract | 6,147,650,000               | 6,147,650,000                                     | -                           | -                                                 |
| Dividend payables                          | 5,059,124,583               | 5,059,124,583                                     | 4,767,971,838               | 4,767,971,838                                     |
| Others                                     | 7,429,005,346               | 7,429,005,346                                     | 4,066,729,650               | 4,066,729,650                                     |
|                                            | <u>18,635,779,929</u>       | <u>18,635,779,929</u>                             | <u>8,834,701,488</u>        | <u>8,834,701,488</u>                              |
| In which:                                  |                             |                                                   |                             |                                                   |
| Third parties                              | 12,388,547,113              | 12,388,547,113                                    | 3,897,429,513               | 3,897,429,513                                     |
| Related parties<br>(Note 37(b))            | 6,247,232,816               | 6,247,232,816                                     | 4,937,271,975               | 4,937,271,975                                     |
|                                            | <u>18,635,779,929</u>       | <u>18,635,779,929</u>                             | <u>8,834,701,488</u>        | <u>8,834,701,488</u>                              |

As at 31 December 2020 and 31 December 2019, there was no balance of other short-term payables that was past due.

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20 BORROWINGS

(a) Short-term

|                                                                                                                          | As at<br>1.1.2020<br>VND | Increase<br>VND | Decrease<br>VND   | As at<br>31.12.2020<br>VND |
|--------------------------------------------------------------------------------------------------------------------------|--------------------------|-----------------|-------------------|----------------------------|
| Ho Chi Minh Housing Development Joint Stock Bank (i)<br>Joint Stock Commercial Bank for Foreign Trade of<br>Vietnam (ii) | -                        | 167,389,617,989 | (112,295,049,424) | 55,094,568,565             |
| Orient Commercial Joint Stock Bank (iii)                                                                                 | -                        | 37,529,545,000  | -                 | 37,529,545,000             |
| Shinhan Bank – Singapore Branch                                                                                          | -                        | 15,949,785,156  | (14,149,785,156)  | 1,800,000,000              |
| Vietnam Maritime Joint Stock Commercial Bank                                                                             | 231,892,297,110          | -               | (231,892,297,110) | -                          |
| International Beverage Distribution Company Limited (iv)                                                                 | 43,420,150               | -               | (43,420,150)      | -                          |
|                                                                                                                          | -                        | 30,000,000,000  | -                 | 30,000,000,000             |
|                                                                                                                          | 231,935,717,260          | 250,868,948,145 | (358,380,551,840) | 124,424,113,565            |

(i) Short-term loans under the credit contracts No. 43181/20MN/HDTD dated 18 December 2020, No. 20125/20MN/HDTD dated 28 July 2002 and No. 2887/20MN/HDTD/TC dated 28 July 2020. These loans have terms below 12 months and bear interest specified at each disbursements. These are unsecured loans to supplement the working capital and settle the purchase deposits for the Group.

(ii) Short-term loans under the credit contracts No. 0036/KHDN/20 dated 28 August 2020 and No. 0027/KHDN/20 dated 4 November 2020. These loans have terms of 6 months and bear interest specified at each disbursements. These loans are secured by the bank deposits at Joint Stock Commercial Bank for Foreign Trade of Vietnam and to supplement the working capital for the Group.

(iii) Short-term loan under the credit contract No. 0871.02/2020/KUNN-OCB-DN dated 28 August 2020. This loan has term of 6 months and bear interest at a rate of 7.6% per annum. This is unsecured loan and to supplement the working capital for the Group.

(iv) Short-term loan under the credit contract No. 2020/DADT with International Beverage Distribution Company Limited. This loan has term of 12 months and bear interest at a rate of 7.4% per annum. This is unsecured loan and to supplement the working capital for the Group.

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20 BORROWINGS (continued)

(b) Long-term

|                                        | As at<br>1.1.2020<br>VND | Increase<br>VND | Decrease<br>VND | As at<br>31.12.2020<br>VND |
|----------------------------------------|--------------------------|-----------------|-----------------|----------------------------|
| FPT Investment Joint Stock Company (*) | -                        | 70,000,000,000  | -               | 70,000,000,000             |

(\*) This is the long-term bonds bought by FPT Investment Joint Stock Company under the bonds contract No. FPT/TPHD/2020 dated 19 October 2020. These bonds are unsecured, bear interest at a fixed rate of 10.2% per annum and have term of 36 months from the settlement date.

As at 31 December 2020 and 31 December 2019, there was no balance of borrowings that was past due.

**21 DEFERRED INCOME TAX ASSETS**

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same taxation authority. The detail of deferred income tax assets are as follows:

|                                                             | <b>2020<br/>VND</b>   | <b>2019<br/>VND</b>   |
|-------------------------------------------------------------|-----------------------|-----------------------|
| Deferred income tax assets to be recovered within 12 months | <u>11,740,500,834</u> | <u>11,318,884,477</u> |

Movements in deferred income tax assets during the year are as follows:

|                                                | <b>2020<br/>VND</b>   | <b>2019<br/>VND</b>   |
|------------------------------------------------|-----------------------|-----------------------|
| Beginning of year                              | 11,318,884,477        | -                     |
| Consolidated income statement credit (Note 33) | <u>421,616,357</u>    | <u>11,318,884,477</u> |
| End of year                                    | <u>11,740,500,834</u> | <u>11,318,884,477</u> |

Deferred income tax assets mainly came from the deductible temporary differences.

The Group uses tax rate of 20% in years to determine deferred income tax assets.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

The Group's tax losses can be carried forward to offset against future taxable profit for a maximum period of no more than five consecutive years from the year right after the year in which the loss was incurred. The actual amount of tax losses that can be carried forward is subject to review and approval of the tax authorities and may be different from the figures presented. The estimated amount of tax losses available for offset against the Group's future taxable profit are:

| <b>Year of tax loss</b> | <b>Status of tax authorities' review</b> | <b>Loss incurred<br/>VND</b> | <b>Loss utilised<br/>VND</b> | <b>Loss carried forward<br/>VND</b> |
|-------------------------|------------------------------------------|------------------------------|------------------------------|-------------------------------------|
| 2016                    | Outstanding                              | 10,742,972,167               | 10,742,972,167               | -                                   |
| 2017                    | Outstanding                              | 414,338,361                  | 414,338,361                  | -                                   |
| 2018                    | Outstanding                              | 3,901,451,728                | 3,901,451,728                | -                                   |
| 2019                    | Outstanding                              | 118,777,631,615              | 25,150,000,261               | 93,627,631,354                      |
| 2020                    | Outstanding                              | <u>214,749,338,335</u>       | <u>-</u>                     | <u>214,749,338,335</u>              |

The Group did not recognise deferred income tax assets relating to the above tax losses carried forward, as the realisation of the related tax benefit through future taxable profit currently cannot be assessed as probable.

**22 OWNERS' CAPITAL****(a) Number of shares**

|                                          | <u>2020</u>       | <u>2019</u>       |
|------------------------------------------|-------------------|-------------------|
|                                          | Ordinary shares   | Ordinary shares   |
| Number of shares registered              | 31,279,968        | 31,279,968        |
| Number of shares issued                  | 31,279,968        | 31,279,968        |
| Number of shares repurchased             | -                 | (1,774,340)       |
| Number of existing shares in circulation | <u>31,279,968</u> | <u>29,505,628</u> |

**(b) Details of owners' shareholding**

|                                        | <u>2020</u>        |            | <u>2019</u>        |            |
|----------------------------------------|--------------------|------------|--------------------|------------|
|                                        | Ordinary<br>shares | %          | Ordinary<br>shares | %          |
| Mr. Nguyen Anh Nhung Tong              | 7,981,408          | 25.52      | 13,031,408         | 41.66      |
| Mrs. Tran Uyen Phuong                  | 6,935,890          | 22.17      | -                  | -          |
| Ancla Assets Ltd                       | 3,419,249          | 10.93      | 3,419,249          | 10.93      |
| DFJ VinaCapital Venture Investment Ltd | 3,048,192          | 9.74       | 3,048,192          | 9.74       |
| Mr. Dao Phuc Tri                       | 1,495,402          | 4.78       | 2,595,422          | 8.30       |
| Tresury shares                         | -                  | -          | 1,774,340          | 5.67       |
| Other shareholders                     | 8,399,827          | 26.86      | 7,411,357          | 23.70      |
|                                        | <u>31,279,968</u>  | <u>100</u> | <u>31,279,968</u>  | <u>100</u> |

**(c) Movement of share capital**

|                                                                      | Number of<br>shares | Ordinary<br>shares<br>VND | Total<br>VND           |
|----------------------------------------------------------------------|---------------------|---------------------------|------------------------|
| As at 1 January 2019<br>and 31 December 2019<br>and 31 December 2020 | <u>31,279,968</u>   | <u>312,799,680,000</u>    | <u>312,799,680,000</u> |

Par value per share: VND10,000.

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23 MOVEMENTS IN OWNERS' EQUITY

|                                                      | Owners' capital<br>VND | Share premium<br>VND | Treasury<br>shares<br>VND | Foreign<br>exchange<br>differences<br>VND | Accumulated losses<br>VND | Non-controlling<br>interests<br>VND | Total<br>VND      |
|------------------------------------------------------|------------------------|----------------------|---------------------------|-------------------------------------------|---------------------------|-------------------------------------|-------------------|
| As at 1 January 2019                                 | 312,799,680,000        | 1,132,143,560,000    | -                         | 307,151,308                               | 82,154,951,848            | 30,336,170,166                      | 1,557,741,513,322 |
| Net profit for the year                              | -                      | -                    | -                         | -                                         | (385,325,740,392)         | 2,514,611,874                       | (382,811,128,518) |
| Shares repurchases                                   | -                      | -                    | (141,715,291,355)         | -                                         | -                         | -                                   | (141,715,291,355) |
| Dividends paid                                       | -                      | -                    | -                         | -                                         | -                         | (7,038,678,883)                     | (7,038,678,883)   |
| Acquisition during the year                          | -                      | -                    | -                         | -                                         | -                         | (1,276,482,935)                     | (1,276,482,935)   |
| Disposal during the year                             | -                      | -                    | -                         | -                                         | -                         | 1,637,540,178                       | 1,637,540,178     |
| Foreign exchange differences                         | -                      | -                    | -                         | (207,152,666)                             | -                         | -                                   | (207,152,666)     |
| Transaction with NCI                                 | -                      | -                    | -                         | -                                         | (105,057,863)             | (2,894,942,137)                     | (3,000,000,000)   |
| Remuneration of the Board of Directors               | -                      | -                    | -                         | -                                         | (1,875,241,431)           | -                                   | (1,875,241,431)   |
| Appropriation to bonus and welfare fund              | -                      | -                    | -                         | -                                         | (238,346,125)             | -                                   | (238,346,125)     |
| As at 31 December 2019                               | 312,799,680,000        | 1,132,143,560,000    | (141,715,291,355)         | 99,998,642                                | (305,389,433,963)         | 23,278,218,263                      | 1,021,216,731,587 |
| Re-issuing treasury shares (i)                       | -                      | (51,492,780,290)     | 141,715,291,355           | -                                         | -                         | -                                   | 90,222,511,065    |
| Net loss for the year                                | -                      | -                    | -                         | -                                         | (181,588,026,596)         | 1,589,121,293                       | (179,998,905,303) |
| Changes in ownership of controlled subsidiaries      | -                      | -                    | -                         | -                                         | -                         | -                                   | -                 |
| Remuneration of the Board of Directors (ii)          | -                      | -                    | -                         | -                                         | (37,690,662,614)          | (10,739,533,465)                    | (48,430,196,079)  |
| Offsetting accumulated losses by share premium (iii) | -                      | -                    | -                         | -                                         | (2,343,011,950)           | -                                   | (2,343,011,950)   |
| Foreign exchange differences                         | -                      | (307,732,445,913)    | -                         | -                                         | 307,732,445,913           | -                                   | -                 |
| As at 31 December 2020                               | 312,799,680,000        | 772,918,333,797      | -                         | (355,481,793)                             | (219,278,689,210)         | 14,127,806,091                      | 880,311,647,527   |

(i) According to the Resolution of the Board of Directors No. 1409C/20/YEG/NQ dated 14 September 2020, the Board of Director approved the re-issuing treasury shares with the amount of 1,774,340 shares in order to supplement the capital used for business activities and development investments.

(ii) According to the Resolution of the Annual General Meeting of Shareholders No. 2105A/2020/NQ/DHDCD dated 20 May 2020, the General Meeting of Shareholders approved the remuneration of the Board of Directors in 2019 amounting to VND2,343,011,950.

(iii) According to the Resolution of the Annual General Meeting of Shareholders No. 2105A/2020/NQ/DHDCD dated 20 May 2020, the General Meeting of Shareholders approved the use of a part of the share premium to offset with the accumulated losses as at 31 December 2019. Accordingly, the accumulated losses of VND307,732,445,913 were offset against the share premium.

**24 LOSSES PER SHARE****(a) Basic losses per share**

Basic losses per share is calculated by dividing the net profit attributable to shareholders after deducting the bonus and welfare funds by the weighted average number of ordinary shares outstanding during the year, excluding ordinary shares repurchased by the Company and held as treasury shares. The details are as follows:

|                                                              | 2020<br>VND       | 2019<br>VND       |
|--------------------------------------------------------------|-------------------|-------------------|
| Net loss attributable to shareholders (VND)                  | (181,588,026,596) | (385,325,740,392) |
| Less amount allocated to bonus and welfare fund (VND)        | -                 | (238,346,125)     |
| Weighted average number of ordinary shares in issue (shares) | 29,949,213        | 30,395,154        |
| Basic losses per share (VND)                                 | (6,069)           | (12,685)          |

**(b) Diluted losses per share**

The Company did not have any ordinary shares potentially diluted during the year and up to the date of this consolidated financial statements. Hence, the diluted losses per share are equal to the basic losses per share.

**25 OFF BALANCE SHEET ITEMS****(a) Foreign currencies**

As at 31 December 2020, included in cash and cash equivalents are balances held in foreign currencies of US\$119,351.44, SG\$536,398.95 and 99 gold taels (as at 31 December 2019: US\$1,581,676.33, SG\$1,088,877.57 and 91 gold taels).

**(b) Commitments under operating leases**

The future minimum lease payable under non-cancellable operating leases are presented in Note 38(a)).

**(c) Capital expenditure commitments**

The future minimum capital contribution are presented in Note 38(b).

**26 NET REVENUE FROM SALES OF GOODS AND RENDERING OF SERVICES**

|                                                                  | <b>2020</b>              | <b>2019</b>              |
|------------------------------------------------------------------|--------------------------|--------------------------|
|                                                                  | <b>VND</b>               | <b>VND</b>               |
| <b>Revenue from sales of goods and rendering of services</b>     |                          |                          |
| Revenue from programmes broadcasts on digital platform           | 831,848,261,653          | 1,055,404,314,147        |
| Revenue from advertisements on television channels               | 139,427,219,813          | 336,819,160,903          |
| Revenue from trading activities                                  | 122,221,569,930          | -                        |
| Revenue from rendering of services and media commerce            | 98,532,596,144           | 14,936,401,625           |
| Revenue from online games                                        | 23,507,857,610           | 7,770,963,903            |
| Revenue from film copyrights                                     | 10,483,373,691           | 42,442,980,439           |
|                                                                  | <u>1,226,020,878,841</u> | <u>1,457,373,821,017</u> |
| <b>Sales deductions</b>                                          |                          |                          |
| Trade discounts                                                  | <u>(7,402,194,508)</u>   | <u>(5,081,310,943)</u>   |
| <b>Net revenue from sales of goods and rendering of services</b> |                          |                          |
| Net revenue from programme broadcasts on digital platform        | 831,848,261,653          | 1,055,404,314,147        |
| Net revenue from advertisements on television channels           | 132,513,025,305          | 331,761,225,778          |
| Net revenue from trading activities                              | 122,221,569,930          | -                        |
| Net revenue from rendering of services and commercial media      | 98,044,596,144           | 14,936,401,625           |
| Net revenue from online games                                    | 23,507,857,610           | 7,765,769,903            |
| Net revenue from film copyrights                                 | 10,483,373,691           | 42,424,798,621           |
|                                                                  | <u>1,218,618,684,333</u> | <u>1,452,292,510,074</u> |

**27 COST OF GOODS SOLD AND SERVICES RENDERED**

|                                                      | <b>2020</b>              | <b>2019</b>              |
|------------------------------------------------------|--------------------------|--------------------------|
|                                                      | <b>VND</b>               | <b>VND</b>               |
| Cost of broadcasting programmes on digital platforms | 703,775,574,137          | 927,581,195,536          |
| Cost of advertisements on television channels        | 154,330,420,894          | 322,641,202,759          |
| Cost of trading activities                           | 118,590,077,193          | -                        |
| Cost of services and media commerce                  | 137,645,255,966          | 54,653,900,102           |
| Cost of online games                                 | 24,330,755,672           | 3,855,281,741            |
| Cost of film copyrights                              | -                        | 35,409,149,368           |
| Provision and written-off inventory                  | 43,786,145,192           | 34,583,218,218           |
|                                                      | <u>1,182,458,229,054</u> | <u>1,378,723,947,724</u> |

**28 FINANCIAL INCOME**

|                                                        | <b>2020</b><br><b>VND</b> | <b>2019</b><br><b>VND</b> |
|--------------------------------------------------------|---------------------------|---------------------------|
| Interest from deposits, lendings and bonds             | 6,086,409,501             | 50,342,321,826            |
| Realised foreign exchange gains                        | 319,804,673               | 1,274,127,428             |
| Net income from divestment a subsidiary                | -                         | 9,307,146,796             |
| Net gain from foreign currency translation at year-end | -                         | 5,698,994,113             |
| Others                                                 | 1,400,041,202             | 741,318,076               |
|                                                        | <u>7,806,255,376</u>      | <u>67,363,908,239</u>     |

**29 FINANCIAL EXPENSES**

|                                                        | <b>2020</b><br><b>VND</b> | <b>2019</b><br><b>VND</b> |
|--------------------------------------------------------|---------------------------|---------------------------|
| Provision for diminution in value of investments       | 7,858,000,000             | -                         |
| Interest expense                                       | 3,532,670,032             | 17,298,143,902            |
| Realised foreign exchange losses                       | 1,269,969,694             | 1,252,184,484             |
| Net loss from foreign currency translation at year-end | 455,598,142               | -                         |
| Payment discounts                                      | 375,460,000               | 2,211,589,761             |
| Others                                                 | 82,890,000                | -                         |
|                                                        | <u>13,574,587,868</u>     | <u>20,761,918,147</u>     |

**30 SELLING EXPENSES**

|                                        | <b>2020</b><br><b>VND</b> | <b>2019</b><br><b>VND</b> |
|----------------------------------------|---------------------------|---------------------------|
| External service expenses              | 99,452,191,554            | 39,681,924,994            |
| Staff costs                            | 30,156,956,664            | 23,083,407,502            |
| Depreciation and amortisation expenses | 259,358,880               | 246,948,996               |
| Others                                 | 989,000                   | 8,675,760                 |
|                                        | <u>129,869,496,098</u>    | <u>63,020,957,252</u>     |

**31 GENERAL AND ADMINISTRATION EXPENSES**

|                                         | <b>2020</b><br><b>VND</b> | <b>2019</b><br><b>VND</b> |
|-----------------------------------------|---------------------------|---------------------------|
| Staff costs                             | 81,853,123,981            | 79,463,947,864            |
| External service expenses               | 31,791,521,961            | 31,767,059,434            |
| Goodwill allocation                     | 11,326,229,113            | 15,943,045,178            |
| Office tools and supplies               | 5,864,111,869             | 11,277,345,474            |
| Provision for doubtful debts            | 3,993,797,490             | 278,084,754,896           |
| Office rental fee                       | 3,645,768,515             | 8,782,450,250             |
| Depreciation and amortisation expenses  | 3,176,848,250             | 1,684,188,155             |
| Business trip, public relation expenses | 1,125,993,592             | 7,663,008,023             |
|                                         | <u>142,777,394,771</u>    | <u>434,665,799,274</u>    |

**32 OTHER INCOME AND OTHER EXPENSES**

|                                    | <b>2020</b><br><b>VND</b> | <b>2019</b><br><b>VND</b> |
|------------------------------------|---------------------------|---------------------------|
| <b>Other income</b>                |                           |                           |
| Income from transferring asset (*) | 70,000,000,000            | -                         |
| Gifts received                     | 8,038,250,000             | -                         |
| Others                             | 199,530,900               | 758,583,609               |
|                                    | <u>78,237,780,900</u>     | <u>758,583,609</u>        |
| <b>Other expenses</b>              |                           |                           |
| Penalties                          | (2,485,597,106)           | (4,495,292,345)           |
| Others                             | (599,219,512)             | 22,378,930                |
|                                    | <u>(3,084,816,618)</u>    | <u>(4,472,913,415)</u>    |
| <b>Net other income/(expenses)</b> | <u>75,152,964,282</u>     | <u>(3,714,329,806)</u>    |

(\*) The income from the transfer of 25% ownership of Mega1 application, an application developed by Yeah1 Entertainment Corporation to provide a sales solution for businesses, to a third party.

**33 BUSINESS INCOME TAX (“BIT”)**

The BIT on the Group's accounting loss before tax differs from the theoretical amount that would arise using the applicable tax rate of 20% as follows:

|                                                                           | 2020<br>VND       | 2019<br>VND       |
|---------------------------------------------------------------------------|-------------------|-------------------|
| Net accounting loss before tax                                            | (167,764,781,061) | (386,497,842,747) |
| Tax calculated at a rate of 20%                                           | (33,552,956,212)  | (77,299,568,549)  |
| Effect of:                                                                |                   |                   |
| Expenses not deductible for tax purposes                                  | 10,442,209,583    | 47,633,140,791    |
| Goodwill allocation                                                       | 2,265,245,823     | 3,188,609,036     |
| Income not subject to tax                                                 | 1,536,132,718     | 2,467,537,308     |
| Temporary difference for which no deferred income tax has been recognised | -                 | 942,244,564       |
| Utilisation of tax losses                                                 | (3,996,340,203)   | (286,754,127)     |
| Tax losses for which no deferred income tax asset was recognised          | 42,949,867,667    | 23,755,526,323    |
| Under-provision in previous years                                         | -                 | 72,489,744        |
| Tax incentive (*)                                                         | (2,059,065,871)   | (4,159,939,319)   |
| Tax deduction (**)                                                        | (5,350,969,263)   | -                 |
| BIT (credit)/charge (***)                                                 | 12,234,124,242    | (3,686,714,229)   |
| Charged to consolidated income statement:                                 |                   |                   |
| BIT – current                                                             | 12,655,740,599    | 7,632,170,248     |
| BIT – deferred (Note 21)                                                  | (421,616,357)     | (11,318,884,477)  |
| BIT (credit)/charge (***)                                                 | 12,234,124,242    | (3,686,714,229)   |

(\*) A subsidiary of the Group is Yeah1 Network Pte. Ltd has applicable tax rate of 17%. In addition, this subsidiary is entitled to tax incentive in accordance with regulation in Singapore as follows: tax exemption for first SGD100,000 revenue, 50% tax reduction for next SGD200,000 revenue.

Tax incentive also relates to business income tax exemption for Netlink Online Corporation, a subsidiary of the Group.

(\*\*) The subsidiaries in the Group are entitled a 30% deduction for BIT payable for the year ended 31 December 2020 under the Decree No. 114/2020/ND-CP dated 25 September 2020 issued by the Government.

(\*\*\*) The BIT charge for the year is based on estimated taxable income and is subject to review and possible adjustments by the tax authorities.

**34 COSTS OF OPERATION BY FACTOR**

Costs of operation by factor represent all costs incurred during the year excluding cost of merchandises for trading activities. The details are as follows:

|                                        | <b>2020</b>              | <b>2019</b>              |
|----------------------------------------|--------------------------|--------------------------|
|                                        | <b>VND</b>               | <b>VND</b>               |
| External service expenses              | 1,153,277,391,317        | 1,428,264,206,956        |
| Staff costs                            | 112,010,080,645          | 102,547,355,366          |
| Provision and written-off of inventory | 43,786,145,192           | 34,583,218,218           |
| Goodwill allocation                    | 11,326,229,113           | 15,943,045,178           |
| Depreciation and amortization expenses | 6,256,298,104            | 5,702,102,402            |
| Provision for doubtful debts           | 3,993,797,490            | 278,084,754,896          |
| Others                                 | 5,865,100,869            | 11,286,021,234           |
|                                        | <u>1,336,515,042,730</u> | <u>1,876,410,704,250</u> |

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## 35 SEGMENT REPORTING

The Board of Management of the Company determines that the management decisions of the Group are based primarily on the types of product and service provided by the Group, and the geographic areas in which the Group supplies products and services. As a result, the primary segment reporting of the Group is presented in respect of the Group's business segments and geographical segments.

### (a) Business activity segments

Segments information based on the business activities of the Group are as follows:

|                                          | 2020                                             |                                              |                           |                        |                      |                            |                          |
|------------------------------------------|--------------------------------------------------|----------------------------------------------|---------------------------|------------------------|----------------------|----------------------------|--------------------------|
|                                          | Programmes broadcasts on digital platform<br>VND | Advertisements on television channels<br>VND | Trading activities<br>VND | Films copyright<br>VND | Online games<br>VND  | Elimination entries<br>VND | Total<br>VND             |
| Net revenue from third parties           | 930,380,857,797                                  | 132,025,025,304                              | 122,221,569,929           | 10,483,373,693         | 23,507,857,610       | -                          | 1,218,618,684,333        |
| Net revenue between sections             | 157,198,268,282                                  | 97,276,708,396                               | -                         | 114,925,460            | -                    | (254,589,902,138)          | -                        |
| Net revenue                              | 1,087,579,126,079                                | 229,301,733,700                              | 122,221,569,929           | 10,598,299,153         | 23,507,857,610       | (254,589,902,138)          | 1,218,618,684,333        |
| Cost of goods sold and services rendered | (986,645,987,234)                                | (219,427,163,451)                            | (118,590,077,193)         | (3,587,596,358)        | (24,330,755,672)     | 170,123,350,854            | (1,182,458,229,054)      |
| <b>Gross profit</b>                      | <u>100,933,138,845</u>                           | <u>9,874,570,249</u>                         | <u>3,631,492,736</u>      | <u>7,010,702,795</u>   | <u>(822,898,062)</u> | <u>(84,466,551,284)</u>    | <u>36,160,455,279</u>    |
| <b>Assets</b>                            |                                                  |                                              |                           |                        |                      |                            |                          |
| Segment assets                           | 1,484,316,138,800                                | 635,796,889,490                              | 48,643,479,205            | -                      | 44,733,698,157       | (1,122,350,684,448)        | 1,091,139,521,204        |
| Unallocated assets                       |                                                  |                                              |                           |                        |                      |                            | 293,829,381,580          |
| <b>Total assets</b>                      |                                                  |                                              |                           |                        |                      |                            | <u>1,384,968,902,784</u> |
| <b>Liabilities</b>                       |                                                  |                                              |                           |                        |                      |                            |                          |
| Segment liabilities                      | 867,935,320,096                                  | 508,317,883,284                              | 69,672,342,410            | -                      | 34,440,453,523       | (987,752,298,174)          | 492,613,701,139          |
| Unallocated liabilities                  |                                                  |                                              |                           |                        |                      |                            | 12,043,554,118           |
| <b>Total liabilities</b>                 |                                                  |                                              |                           |                        |                      |                            | <u>504,657,255,257</u>   |

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35 SEGMENT REPORTING (continued)

(a) Business activity segments (continued)

|                                             | 2019                                                |                                                 |                       |                        |                     |                               |                     |
|---------------------------------------------|-----------------------------------------------------|-------------------------------------------------|-----------------------|------------------------|---------------------|-------------------------------|---------------------|
|                                             | Programmes broadcasts<br>on digital platform<br>VND | Advertisements on<br>television channels<br>VND | Media commerce<br>VND | Films copyright<br>VND | Online games<br>VND | Elimination<br>entries<br>VND | Total<br>VND        |
| Net revenue from third parties              | 331,761,225,778                                     | 1,055,404,314,147                               | 14,936,401,625        | 42,424,798,621         | 7,765,769,903       | -                             | 1,452,292,510,074   |
| Net revenue between sections                | 112,658,025,037                                     | 131,409,771,752                                 | 35,796,782,125        | 532,052,441            | -                   | (280,396,631,355)             | -                   |
| Net revenue                                 | 444,419,250,815                                     | 1,186,814,085,899                               | 50,733,183,750        | 42,956,851,062         | 7,765,769,903       | (280,396,631,355)             | 1,452,292,510,074   |
| Cost of goods sold and<br>services rendered | (422,517,524,634)                                   | (1,091,542,126,760)                             | (60,882,138,834)      | (35,629,488,426)       | (3,934,305,212)     | 235,781,636,142               | (1,378,723,947,724) |
| Gross profit                                | 21,901,726,181                                      | 95,271,959,139                                  | (10,148,955,084)      | 7,327,362,636          | 3,831,464,691       | (44,614,995,213)              | 73,568,562,350      |
| Assets                                      |                                                     |                                                 |                       |                        |                     |                               |                     |
| Segment assets                              | 834,368,683,046                                     | 1,031,721,757,934                               | 28,586,717,489        | 10,537,730,052         | -                   | (583,266,751,843)             | 1,321,948,136,678   |
| Unallocated assets                          |                                                     |                                                 |                       |                        |                     |                               | 205,984,819,726     |
| Total assets                                |                                                     |                                                 |                       |                        |                     |                               | 1,527,932,956,404   |
| Liabilities                                 |                                                     |                                                 |                       |                        |                     |                               |                     |
| Segment liabilities                         | 226,497,850,557                                     | 1,165,496,672,871                               | 34,675,465,693        | 9,371,835,162          | -                   | (943,732,782,358)             | 492,309,041,925     |
| Unallocated liabilities                     |                                                     |                                                 |                       |                        |                     |                               | 1,970,541,046       |
| Total liabilities                           |                                                     |                                                 |                       |                        |                     |                               | 494,279,582,971     |

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35 SEGMENT REPORTING (continued)

(b) Geographical segments

Segments information based on the geographical locations of the Group are as follows:

|                                                           | 2020                  |                        |                            |                       |
|-----------------------------------------------------------|-----------------------|------------------------|----------------------------|-----------------------|
|                                                           | Domestic<br>VND       | Foreign<br>VND         | Elimination entries<br>VND | Total<br>VND          |
| Net revenue from sales of goods and rendering of services | 736,396,512,927       | 736,812,073,544        | (254,589,902,138)          | 1,218,618,684,333     |
| Cost of goods sold and services rendered                  | (728,061,536,206)     | (624,520,043,702)      | 170,123,350,854            | (1,182,458,229,054)   |
| <b>Gross profit</b>                                       | <u>8,334,976,721</u>  | <u>112,292,029,842</u> | <u>(84,466,551,284)</u>    | <u>36,160,455,279</u> |
|                                                           |                       |                        |                            |                       |
|                                                           | 2019                  |                        |                            |                       |
|                                                           | Domestic<br>VND       | Foreign<br>VND         | Elimination entries<br>VND | Total<br>VND          |
| Net revenue from sales of goods and rendering of services | 892,553,257,291       | 840,135,884,138        | (280,396,631,355)          | 1,452,292,510,074     |
| Cost of goods sold and services rendered                  | (852,993,906,777)     | (761,511,677,089)      | 235,781,636,142            | (1,378,723,947,724)   |
| <b>Gross profit</b>                                       | <u>39,559,350,514</u> | <u>78,624,207,049</u>  | <u>(44,614,995,213)</u>    | <u>73,568,562,350</u> |

**36 ADDITIONAL INFORMATION ON CERTAIN ITEMS OF THE CONSOLIDATED CASH FLOW STATEMENT**

|                                                                           | 2020<br>VND            | 2019<br>VND              |
|---------------------------------------------------------------------------|------------------------|--------------------------|
| <b>(a) Amount of lendings and term deposits collected during the year</b> |                        |                          |
| Collection of term deposits                                               | 368,862,390,048        | 1,402,749,542,603        |
| Collection of lendings                                                    | -                      | 13,000,000,000           |
|                                                                           | <u>368,862,390,048</u> | <u>1,415,749,542,603</u> |
| <b>(b) Amount of term deposits granted during the year</b>                |                        |                          |
| Term deposits at banks granted                                            | <u>20,750,000,000</u>  | <u>778,630,000,000</u>   |
| <b>(c) Amount of borrowings draw down during the year</b>                 |                        |                          |
| Proceeds from borrowings following normal borrowing contracts             | 250,868,948,145        | 709,259,193,567          |
| Proceeds from bonds issuing                                               | 70,000,000,000         | -                        |
|                                                                           | <u>320,868,948,145</u> | <u>709,259,193,567</u>   |
| <b>(d) Amount of borrowings repaid during the year</b>                    |                        |                          |
| Repayments of borrowings following normal borrowing contracts             | <u>358,380,551,840</u> | <u>601,876,596,860</u>   |

**37 RELATED PARTY DISCLOSURES**

During the year, the Group has transactions and balances with related parties as below:

| Relationship                               | Name                                                 |
|--------------------------------------------|------------------------------------------------------|
| Chairperson                                | Mr. Nguyen Anh Nhuong Tong                           |
| Member of Board of Directors               | Mr. Dao Phuc Tri                                     |
| Member of Board of Directors               | Mr. Nguyen Ngoc Dung                                 |
| Member of Board of Directors               | Mr. Tran Quoc Bao                                    |
| Member of Board of Directors               | Mr. Ly Truong Chien                                  |
| Board of Management                        | Mr. Nguyen Van Cang                                  |
| Board of Management                        | Mr. Ho Nam Dong                                      |
| Board of Management                        | Mr. Nguyen Ngoc Hung                                 |
| Board of Management                        | Mr. Nguyen Vu Nghi                                   |
| Board of Management                        | Mrs. Nguyen Dang Quynh Anh                           |
| Chief Accountant                           | Mrs. Nguyen Thi Ngoc Nu                              |
| Related party of a shareholder             | Mrs. Nguyen Thi Truc Mai                             |
| Company under the control of a shareholder | Vietnam Online Service Joint Stock Company           |
| Company under the control of a shareholder | Yeah1 Vision Company Limited                         |
| Company under the control of a shareholder | Unicorn Venture Joint Stock Company                  |
| Company related to a shareholder           | Tan Hiep Phat Service - Trading Company Limited      |
| Associate                                  | Vietnam Entertainment Investment Joint Stock Company |
| Associate                                  | Zmedia Joint Stock Company                           |
| Associate                                  | Kolorlife Automatic Technology Joint Stock Company   |
| Associate                                  | 100D Entertainment Joint Stock Company               |
| Associate                                  | One Media Technology Joint Stock Company             |

**(a) Related party transactions**

|                                                      | 2020<br>VND           | 2019<br>VND           |
|------------------------------------------------------|-----------------------|-----------------------|
| <b>i) Revenue from rendering of services</b>         |                       |                       |
| Zmedia Joint Stock Company                           | 25,310,738,166        | 7,765,769,903         |
| Vietnam Online Service Trade Joint Stock Company     | 2,229,431,859         | 339,937,134           |
| 100D Entertainment Joint Stock Company               | 814,758,245           | 2,723,929,520         |
| Yeah1 Vision Company Limited                         | 191,648,775           | 58,964,615            |
| Vietnam Entertainment Investment Joint Stock Company | -                     | 27,065,909            |
|                                                      | <u>28,546,577,045</u> | <u>10,915,667,081</u> |
| <b>ii) Purchases of services</b>                     |                       |                       |
| Vietnam Online Service Trade Joint Stock Company     | 4,758,743,399         | 487,273,985           |
| Zmedia Joint Stock Company                           | 1,298,812,335         | 2,363,669,784         |
| Vietnam Entertainment Investment Joint Stock Company | 207,573,065           | 51,241,795            |
| 100D Entertainment Joint Stock Company               | 99,722,135            | 539,857,989           |
|                                                      | <u>6,364,850,934</u>  | <u>3,442,043,553</u>  |

## 37 RELATED PARTY DISCLOSURES (continued)

## (a) Related party transactions (continued)

|                                                  | 2020<br>VND    | 2019<br>VND     |
|--------------------------------------------------|----------------|-----------------|
| <b>iii) Payment on behalf by a related party</b> |                |                 |
| Vietnam Online Service Trade Joint Stock Company | 23,758,090,000 | 107,320,959,138 |
| <b>iv) Payment on behalf to a related party</b>  |                |                 |
| Vietnam Online Service Trade Joint Stock Company | 23,758,090,000 | 115,271,881,240 |
| <b>v) Advances to related parties</b>            |                |                 |
| Mr. Nguyen Anh Nhuong Tong                       | 45,558,621,827 | 11,981,289,827  |
| Mr. Dao Phuc Tri                                 | 7,337,661,752  | 6,828,828,920   |
| Mr. Nguyen Ngoc Hung                             | 1,716,981,983  | 10,429,827,324  |
| Mrs. Nguyen Thi Ngoc Nu                          | 1,659,430,506  | -               |
| Mr. Nguyen Vu Nghi                               | -              | 3,500,000,000   |
| Mr. Nguyen Ngoc Dung                             | -              | 225,000,000     |
| Mr. Hoang Duc Trung                              | -              | 200,000,000     |
| Mr. Ly Truong Chien                              | -              | 125,000,000     |
| Mr. Tran Quoc Bao                                | -              | 125,000,000     |
| Mr. Don Di Lam                                   | -              | 100,000,000     |
| Yeah1 Vision Company Limited                     | -              | 60,000,000      |
| Mr. Ho Nam Dong                                  | -              | 6,416,025       |
|                                                  | 56,272,696,068 | 33,581,362,096  |
| <b>x) Collection of advances</b>                 |                |                 |
| Mr. Nguyen Anh Nhuong Tong                       | 21,223,978,180 | 2,881,894,777   |
| Mr. Dao Phuc Tri                                 | 6,929,189,142  | 8,318,082,648   |
| Mrs. Nguyen Thi Ngoc Nu                          | 1,699,924,668  | -               |
| Mr. Nguyen Ngoc Dung                             | 225,000,000    | 75,000,000      |
| Mr. Hoang Duc Trung                              | 200,000,000    | -               |
| Mr. Ly Truong Chien                              | 125,000,000    | 75,000,000      |
| Mr. Tran Quoc Bao                                | 125,000,000    | 75,000,000      |
| Mr. Don Di Lam                                   | 100,000,000    | -               |
| Mr. Ho Nam Dong                                  | -              | 104,354,350     |
| Mr. Nguyen Ngoc Hung                             | -              | 6,416,025       |
| Vietnam Online Service Trade Joint Stock Company | -              | 2,078,072       |
| Mrs. Nguyen Thi Truc Mai                         | -              | 895,250         |
|                                                  | 30,628,091,990 | 11,538,721,122  |
| <b>xiii) Compensation of key management</b>      |                |                 |
| Gross salaries and other benefits                | 7,479,204,000  | 2,735,021,000   |

**37 RELATED PARTY DISCLOSURES (continued)****(b) Year-end balances with related parties**

|                                                         | 2020<br>VND           | 2019<br>VND           |
|---------------------------------------------------------|-----------------------|-----------------------|
| <b>i) Short-term trade accounts receivable (Note 6)</b> |                       |                       |
| Vietnam Online Service Trade Joint Stock Company        | 3,784,130,898         | 1,435,162,140         |
| Yeah1 Vision Company Limited                            | 149,824,729           | -                     |
| Tan Hiep Phat Service - Trading Company Limited         | 113,168,005           | -                     |
| 100D Entertainment Joint Stock Company                  | -                     | 632,458,084           |
| Vietnam Entertainment Investment Joint Stock Company    | -                     | 35,464,615            |
|                                                         | <u>4,047,123,632</u>  | <u>2,103,084,839</u>  |
| <b>ii) Short-term prepayments to suppliers (Note 7)</b> |                       |                       |
| Unicorn Venture Joint Stock Company                     | 4,500,000,000         | 4,500,000,000         |
| Vietnam Online Service Trade Joint Stock Company        | 11,261,540            | 556,939               |
|                                                         | <u>4,511,261,540</u>  | <u>4,500,556,939</u>  |
| <b>iii) Other short-term receivables (Note 8(a))</b>    |                       |                       |
| Mr. Nguyen Vu Nghi                                      | 18,224,000,000        | 3,500,000,000         |
| Vietnam Online Service Trade Joint Stock Company        | 17,339,296,344        | 18,040,410,815        |
| 100D Entertainment Joint Stock Company                  | 13,144,786,844        | -                     |
| Mr. Nguyen Ngoc Hung                                    | 12,542,454,956        | 10,825,472,974        |
| Mr. Nguyen Anh Nhuong Tong                              | 10,847,449,077        | 14,320,817,380        |
| Mr. Dao Phuc Tri                                        | 4,431,301,473         | 174,816,912           |
| Zmedia Joint Stock Company                              | 900,000,000           | -                     |
| Mr. Nguyen Van Cang                                     | 120,209,000           | -                     |
| Yeah 1 Vision Company Limited                           | 60,000,000            | 60,000,000            |
| Mr. Nguyen Ngoc Dung                                    | -                     | 225,000,000           |
| Mr. Hoang Duc Trung                                     | -                     | 200,000,000           |
| Mr. Ly Truong Chien                                     | -                     | 125,000,000           |
| Mr. Tran Quoc Bao                                       | -                     | 125,000,000           |
| Mr. Don Di Lam                                          | -                     | 100,000,000           |
|                                                         | <u>77,609,497,694</u> | <u>47,696,518,081</u> |
| <b>iv) Other long-term receivables (Note 8(b))</b>      |                       |                       |
| Vietnam Online Service Trade Joint Stock Company        | <u>3,447,919,503</u>  | <u>8,447,919,503</u>  |

## 37 RELATED PARTY DISCLOSURES (continued)

## (b) Year-end balances with related parties (continued)

|                                                       | 2020<br>VND   | 2019<br>VND   |
|-------------------------------------------------------|---------------|---------------|
| <b>v) Short-term advance from customers (Note 16)</b> |               |               |
| Vietnam Online Service Trade Joint Stock Company      | 27,957,845    | -             |
| <b>v) Other short-term payables (Note 19)</b>         |               |               |
| Mr. Nguyen Ngoc Hung                                  | 3,433,105,096 | 4,767,971,838 |
| One Media Technology Joint Stock Company              | 2,000,000,000 |               |
| Vietnam Online Service Trade Joint Stock Company      | 579,343,718   | 142,089,200   |
| Vietnam Entertainment Investment Joint Stock Company  | 207,573,065   | -             |
| Mr. Nguyen Anh Nhuong Tong                            | 27,210,937    | 27,210,937    |
|                                                       | 6,247,232,816 | 4,937,271,975 |

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38 COMMITMENTS

(a) Commitments under operating leases

The future minimum lease payments under non-cancellable operating leases are as follows:

|                        | Office rental  |                 | Television channel rental |                | Total           |                 |
|------------------------|----------------|-----------------|---------------------------|----------------|-----------------|-----------------|
|                        | 2020<br>VND    | 2019<br>VND     | 2020<br>VND               | 2019<br>VND    | 2020<br>VND     | 2019<br>VND     |
| Within 1 year          | 13,704,841,963 | 39,712,601,138  | 22,467,939,606            | 15,747,916,667 | 36,172,781,569  | 55,460,517,805  |
| Between 1 - 5 years    | 13,772,866,370 | 145,329,439,347 | 71,314,698,100            | 31,593,333,333 | 85,087,564,470  | 176,922,772,680 |
| Over 5 years           | -              | -               | 8,630,400,000             | -              | 8,630,400,000   | -               |
| Total minimum payments | 27,477,708,333 | 185,042,040,485 | 102,413,037,706           | 47,341,250,000 | 129,890,746,039 | 232,383,290,485 |

**38 COMMITMENTS (continued)****(b) Capital contribution**

|                         | <b>2020<br/>VND</b> | <b>2019<br/>VND</b> |
|-------------------------|---------------------|---------------------|
| Total commitments value | 103,123,100,000     | 38,948,862,500      |

**39 CONTINGENT LIABILITIES**

In 2020, the Group involved in a dispute related to an asset purchase agreement. As at the approval date of these consolidated financial statements, the Group has not made any provision related to this dispute because the final outcome of the dispute has not been determined.

**40 OTHER INFORMATION**

The outbreak of the Covid-19 virus since the beginning of 2020 is a fluid and challenging situation facing all industries. The Group had performed a preliminary assessment of the overall impact of the situation on the Group's operations and will continue to monitor the situation, take appropriate actions to minimise the impact.

The consolidated financial statements were approved by the Board of Management on 31 March 2021.

  
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Nguyen Thi Ngoc Nu  
Preparer/ Chief Accountant

  
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Nguyen Van Cang  
Deputy General Director of Finance

  
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Dao Phuc Tri  
General Director

